DELTA AREA ECONOMIC OPPORTUNITY CORPORATION

Portageville, Missouri
Consolidated Financial Statements and Independent Auditors' Report with Supplemental Information and Federal Compliance Section

For the Year Ended December 31, 2011

# Delta Area Economic Opportunity Corporation 

Portageville, Missouri

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# JARRED, GILMORE \& PHILLIPS, PA 

Certified Public Accountants

## INDEPENDENT AUDITORS' REPORT

Board of Directors
Delta Area Economic Opportunity Corporation
Portageville, Missouri
We have audited the accompanying consolidated statement of financial position of Delta Area Economic Opportunity Corporation (a nonprofit organization)e as of December 31, 2011, and the related consolidated statements of activities, functional expenses, and cash flows for the year then ended. These consolidated financial statements are the responsibility of the Organization's management. Our responsibility is to express an opinion on these consolidated financial statements based on our audit.

Except as discussed in the following paragraph, we conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in Government Auditing Standards, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and the significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

The financial statements of Scott City Apartments, LLC and Allgeier Manor have not been audited, and we were not engaged to audit the wholly owned subsidiaries. These wholly owned subsidiaries are included in the basic financial statements and represent $12.04 \%$, ( $1.55 \%$ ), and $1.25 \%$ of the assets, net assets, and revenues, respectively.

In our opinion, for the effects of such adjustments, if any, as might have been determined to be necessary had the wholly owned subsidiaries been audited, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of Delta Area Economic Opportunity Corporation as of December 31, 2011, and the changes in its net assets and its cash flows for the year then ended in conformity with accounting principles generally accepted in the United States of America.

In accordance with Government Auditing Standards, we have also issued our report dated August 24, 2012, on our consideration Delta Area Economic Opportunity Corporation's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with Government Auditing Standards and should be considered in assessing the results of our audit.

Our audit was conducted for the purpose of forming an opinion on the financial statements as a whole. The accompanying schedule of expenditures of federal awards is presented for purposes of additional analysis as required by U.S. Office of Management and Budget Circular A-133, Audits of States, Local Governments, and Non-Profit Organizations, and the Combining Schedule of Activities presented on pages 19 to 23 are presented for additional analysis and are not a required part of the financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the schedule of expenditures of federal awards is fairly stated in all material respects in relation to the financial statements as a whole.

Our audit was conducted for the purpose of forming an opinion on the basic financial statements taken as a whole. The schedules presented on pages 24 to 39 are presented for purposes of additional analysis and are not a required part of the basic financial statements. Such information has not been subjected to the auditing procedures applied in the audit of the basic financial statements, and, accordingly, we express no opinion on it.


JARRED, GILMORE \& PHILLIPS, PA
Certified Public Accountants
August 24, 2012
Chanute, Kansas

# Delta Area Economic Opportunity Corporation 

Portageville, Missouri
Consolidated Statement of Financial Position
December 31, 2011

| ASSETS |  |  |
| :---: | :---: | :---: |
| Current Assets |  |  |
| Cash in Bank - Cash and Cash Equivalents | \$ | 2,043,775.72 |
| Grant and Contracts Receivable, Net |  | 1,395,823.59 |
| Prepaid Expenses |  | 179,135.87 |
| Inventory |  | 499,391.58 |
| Total Current Assets |  | 4,118,126.76 |
| Noncurrent Assets |  |  |
| Capital Assets, net |  | 5,939,204.45 |
| Restricted Cash from USDA Debt Service Reserve |  | 92,996.22 |
| Total Noncurrent Assets |  | 6,032,200.67 |
| TOTAL ASSETS | \$ | 10,150,327.43 |
| LIABILITIES AND NET ASSETS |  |  |
| Liabilities |  |  |
| Current Liabilities |  |  |
| Accounts Payable | \$ | 643,901.21 |
| Accrued Annual Leave |  | 61,237.30 |
| Accrued Payroll and Withholdings |  | 285,492.87 |
| Refundable Grant Advances |  | 1,179,162.03 |
| Accrued Interest |  | 57,337.54 |
| Current Portion of Long-Term Debt |  | 1,142,218.96 |
| Total Current Liabilities |  | 3,369,349.91 |
| Long-Term Liabilities |  |  |
| Notes Payable |  | 3,574,825.19 |
| Less: Current Portion |  | (1,142,218.96) |
| Total Long-Term Liabilities |  | 2,432,606.23 |
| TOTAL LIABILITIES |  | 5,801,956.14 |
| Net Assets |  |  |
| Unrestricted Net Assets |  | 4,043,844.25 |
| Temporarily Restricted Net Assets |  | 304,527.04 |
| TOTAL NET ASSETS |  | 4,348,371.29 |
| TOTAL LIABILITIES AND NET ASSETS | \$ | 10,150,327.43 |

The accompanying notes are an integral
part of the financial statements

# Delta Area Economic Opportunity Corporation 

Portageville, Missouri

Consolidated Statement of Activities
For the Year Ended December 31, 2011

| CHANGES IN NET ASSETS |  |  |
| :---: | :---: | :---: |
| Unrestricted Net Assets |  |  |
| Revenues and Gains |  |  |
| Grant Revenue - Federal | \$ | 17,592,075.09 |
| Grant Revenue - State |  | 455,463.83 |
| Program Fee Income |  | 104,660.80 |
| Housing Rent |  | 260,010.41 |
| Contributions |  | 52,097.61 |
| Reimbursements |  | 62,668.78 |
| Other Income |  | 55,783.75 |
| Interest Income |  | 1,797.30 |
| In-Kind Donations |  | 78,329.97 |
| Total Revenues and Gains |  | 18,662,887.54 |
| Other |  |  |
| Net Assets Released From Restrictions |  |  |
| Total Unrestricted Revenues, Gains and Other |  | 18,825,261.51 |
| Expenses |  |  |
| Program Services |  |  |
| Early Childhood |  | 9,816,542.93 |
| Community Services |  | 701,754.01 |
| Weatherization Services |  | 2,858,276.15 |
| Energy Assistance |  | 1,983,989.49 |
| Family Planning |  | 245,586.88 |
| Emergency Services |  | 122,531.78 |
| Housing Services |  | 1,761,585.21 |
| Supporting Activities |  |  |
| Management and General |  | 1,209,163.82 |
| Fundraising |  | 81,468.23 |
| Total Expenses |  | 18,780,898.50 |
| Increase in Unrestricted Net Assets |  | 44,363.01 |
| Temporarily Restricted Net Assets |  |  |
| Grant Revenue - State |  | 38,654.31 |
| Fee Income |  | 67,725.01 |
| Contributions |  | 21,358.36 |
| Reimbursements |  | 345.26 |
| Other Income |  | 289,675.23 |
| Net Assets Released From Restrictions |  |  |
| Through Satisfaction of Program Restrictions |  | $(162,373.97)$ |
| Increase in Temporarily Restricted Net Assets |  | 216,729.89 |
| Increase in Net Assets |  | 299,747.21 |
| Net Assets - Beginning of the Year |  | 4,048,624.08 |
| Net Assets - End of the Year | \$ | 4,348,371.29 |


|  | Program Services |  |  |  |  |  |  |  |  |  |  |  |  |  | Supporting Activities |  |  |  | Total Organization <br> Services |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Early Childhood |  | Community Services |  | eatherization Services |  | Energy <br> Assistance |  | Family <br> Planning |  | Emergency <br> Services |  | Housing <br> Services |  | Total gram Services |  | Management <br> and General | Fundraising |  |  |  |
| \$ 4,427,301.66 | \$ | 363,599.96 | , | 462,120.47 | \$ | 222,214.24 | \$ | 113,640.45 | \$ | 73,351.61 | \$ | 273,097.70 | \$ | 5,935,326.09 | \$ | 521,080.09 | \$ | 37,419.47 | \$ | 6,493,825.65 |
| 1,589,589.12 |  | 149,851.28 |  | 222,030.76 |  | 82,072.60 |  | 43,379.18 |  | 24,726.99 |  | 115,930.56 |  | 2,227,580.49 |  | 198,947.82 |  | 14,286.71 |  | 2,440,815.02 |
| 5,817.07 |  | 361.00 |  | 3,745.56 |  | - |  | 1,449.25 |  | - |  | - |  | 11,372.88 |  | 2,802.43 |  | 201.25 |  | 14,376.56 |
| - |  | - |  | - |  | - |  | - |  | 11.36 |  | - |  | 11.36 |  | 13,281.84 |  | 953.79 |  | 14,246.99 |
| 5,533.29 |  | 1,541.72 |  | - |  | 2,774.51 |  | - |  | - |  | 23,305.38 |  | 33,154.90 |  | 758.53 |  | 54.47 |  | 33,967.90 |
| 1,604,046.05 |  | 15,065.04 |  | 2,003,282.17 |  | 1,643,295.04 |  | 470.72 |  | 6,286.23 |  | 975,706.67 |  | 6,248,151.92 |  | 12,674.79 |  | 910.19 |  | 6,261,736.90 |
| - |  | - |  | - |  | - |  | - |  | 280.06 |  | 495.00 |  | 775.06 |  | 4,946.77 |  | 355.23 |  | 6,077.06 |
| 95,391.57 |  | 19,419.16 |  | 11,006.88 |  | 4,283.03 |  | 50,796.92 |  | 524.10 |  | 102,226.31 |  | 283,647.97 |  | 29,419.07 |  | 2,112.62 |  | 315,179.66 |
| 190,599.56 |  | 4,140.00 |  | 55,554.41 |  | - |  | - |  | - |  | 54,400.80 |  | 304,694.77 |  | 74,688.21 |  | - |  | 379,382.98 |
| 5,123.10 |  | 850.16 |  | - |  | - |  | - |  | 25.00 |  | - |  | 5,998.26 |  | 10,650.80 |  | 764.85 |  | 17,413.91 |
| 147,395.34 |  | 3,993.38 |  | 1,218.63 |  | 59.20 |  | 265.09 |  | 449.00 |  | 3,267.15 |  | 156,647.79 |  | 18,431.74 |  | 1,323.61 |  | 176,403.14 |
| 52,832.36 |  | 20,166.93 |  | 3,106.71 |  | 191.44 |  | - |  | - |  | 18,327.32 |  | 94,624.76 |  | 7,422.07 |  | 532.99 |  | 102,579.82 |
| - |  | - |  | - |  | - |  | - |  | - |  | 69,291.77 |  | 69,291.77 |  | 89,363.77 |  | 6,417.33 |  | 165,072.87 |
| 35.50 |  | 39.44 |  | - |  | - |  | - |  | - |  | 38.74 |  | 113.68 |  | 19,000.26 |  | 1,364.43 |  | 20,478.37 |
| 15,608.91 |  | 2,550.10 |  | 1,125.75 |  | 6,107.35 |  | 430.80 |  | 190.54 |  | 1,690.86 |  | 27,704.31 |  | 3,680.23 |  | 264.28 |  | 31,648.82 |
| 8,874.60 |  | 240.95 |  | 39.95 |  | - |  | 95.20 |  | - |  | - |  | 9,250.70 |  | 5,495.10 |  | 394.61 |  | 15,140.41 |
| 40,384.16 |  | 4,030.90 |  | 4,497.82 |  | 4,428.27 |  | 525.61 |  | - |  | 22,080.36 |  | 75,947.12 |  | 74,542.53 |  | 5,353.00 |  | 155,842.65 |
| 141,251.04 |  | 28,052.37 |  | - |  | - |  | 7,758.33 |  | - |  | 384.30 |  | 177,446.04 |  | - |  | - |  | 177,446.04 |
| 200,125.93 |  | 10,868.12 |  | 581.00 |  | 2,884.72 |  | 4,085.94 |  | 1,431.99 |  | 15,840.85 |  | 235,818.55 |  | 7,877.63 |  | 565.70 |  | 244,261.88 |
| 559,156.00 |  | 15,896.36 |  | 1,753.58 |  | 4,089.32 |  | 12,127.80 |  | 1,209.00 |  | 27,779.32 |  | 622,011.38 |  | 40,175.98 |  | 2,885.09 |  | 665,072.45 |
| 42,825.22 |  | 15,840.98 |  | 3,130.95 |  | 7,779.27 |  | 5,196.65 |  | 2,651.42 |  | 10,117.57 |  | 87,542.06 |  | 8,488.74 |  | 609.59 |  | 96,640.39 |
| 89,011.11 |  | 2,097.92 |  | 26,896.80 |  | - |  | 275.00 |  | 157.80 |  | 2,862.51 |  | 121,301.14 |  | 5,898.03 |  | 423.55 |  | 127,622.72 |
| 24,923.60 |  | 147.00 |  | - |  | - |  | - |  | - |  | - |  | 25,070.60 |  | - |  | - |  | 25,070.60 |
| 143,646.56 |  | 15,799.34 |  | 15,709.19 |  | 915.30 |  | 2,254.86 |  | 4,711.76 |  | 10,537.97 |  | 193,574.98 |  | 12,520.11 |  | 899.09 |  | 206,994.18 |
| 166,197.81 |  | 21,609.82 |  | 1,612.88 |  | 2,559.51 |  | 2,504.09 |  | 5,502.43 |  | 20,210.32 |  | 220,196.86 |  | 8,680.89 |  | 623.39 |  | 229,501.14 |
| 260,763.42 |  | 5,542.08 |  | 40,862.64 |  | 310.69 |  | 202.66 |  | 1,022.49 |  | 827.59 |  | 309,531.57 |  | 15,288.63 |  | 1,097.90 |  | 325,918.10 |
| 109.95 |  | 50.00 |  | - |  | 25.00 |  | 128.33 |  | - |  | 13,166.16 |  | 13,479.44 |  | 23,047.76 |  | 1,655.09 |  | 38,182.29 |
| \$ 9,816,542.93 | \$ | 701,754.01 |  | 2,858,276.15 |  | 1,983,989.49 | \$ | 245,586.88 | \$ | 122,531.78 | \$ | 1,761,585.21 | \$ | 17,490,266.45 | \$ | $\underline{1,209,163.82}$ | \$ | 81,468.23 | \$ | 18,780,898.50 |

Salaries \& Wages
Fringe Benefits
Advertising
Board Expense
Building Acquisition \&
Renovation
Client Assistance \&
Program Costs
Computer Software
Contractual
Depreciation Expense
Dues \& Subscriptions
Equipment
Insurance
Interest Expense
Materials
Postage
Printing \& Publications
Professional Fees
Rent
Repairs \& Maintenance
Supplies
Telephone
Training
College Classes
Travel
Utilities
Vehicle Expense
Miscellaneous Expense
Total Expenses

# Delta Area Economic Opportunity Corporation 

Portageville, Missouri

Consolidated Statement of Cash Flows
For the Year Ended December 31, 2011

## CASH FLOWS FROM OPERATING ACTIVITIES

Change in Net Assets
Adjustments to Reconcile Change in Net Assets to Net Cash Used in Operating Activities
Depreciation Expense
(Increase) Decrease in Grant and Contracts Receivable
(Increase) Decrease in Prepaid Expense
(Increase) Decrease in Inventory
Increase (Decrease) in Accounts Payable
Increase (Decrease) in Accrued Annual Leave
Increase (Decrease) in Accrued Payroll Withholdings
Increase (Decrease) in Refundable Grant Advances
Increase (Decrease) in Accrued Interest

Net Cash Provided by (Used in) Operating Activities

CASH FLOWS FROM INVESTING ACTIVITIES
Payments for Purchase of Capital Assets
Payments to USDA Debt Service Reserve

Net Cash Provided by (Used in) Investing Activities

CASH FLOWS FROM FINANCING ACTIVITIES
Proceeds from Line of Credit
Principle Payments on Line of Credit
Proceeds from the Issuanace of Long-Term Debt
Principal Payments on Long-Term Debt
Principal Payments on Capital Leases

Net Cash Provided by (Used in) Financing Activities

Net Increase (Decrease) in Cash and Cash Equivalents

Cash and Cash Equivalents, Beginning of the Year

Cash and Cash Equivalents, End of the Year

## Supplemental Information:

Cash Paid for Interest
\$ 299,747.21

379,382.98
$(364,133.91)$
$(52,545.21)$
590,602.75
$(41,510.70)$
(2,550.71)
173,933.23
523,741.07
$(5,322.46)$

1,501,344.25
(290,985.78)
$(15,588.94)$
$(306,574.72)$

350,000.00
(350,000.00)
57,800.00
$(99,531.72)$
$(31,125.06)$
$(72,856.78)$
$1,121,912.75$

921,862.97
\$ 2,043,775.72
\$ $\quad 178,144.04$

# Delta Area Economic Opportunity Corporation 

Notes to the Consolidated Financial Statements
December 31, 2011

## 1. NATURE OF ACTIVITIES

Delta Area Economic Opportunity Corporation (the "Organization") is a nonprofit organization which serves the economically and socially disadvantaged persons in Scott, Stoddard, Mississippi, New Madrid, Dunklin, and Pemiscot counties in southeast Missouri. The consolidated financial statements include the accounts of Delta Area Economic Opportunity Corporation and an affiliated organization, Delta Area Community Development Corporation (DACDC). Material intercompany transactions and balances have been eliminated. The consolidated financial statements include the accounts of Scott City Apartments II, a 12 unit apartment complex located in Scott City, Missouri and Allgeier Manor, a 48 Unit apartment complex located in Aurora, Missouri, which are both $100 \%$ owned affiliated organizations.

The Organization provides services, assistance, and activities to aid those of low income by enlarging employment opportunities, by improving human performance, motivation and productivity, and by bettering the conditions in which people live, learn, and work. The Organization administers the following grants to meet the needs of the area it serves: Head Start Programs, Low-Income Home Energy Assistance Programs, Community Services Block Grant Programs, Supportive Housing Assistance and Counseling, Family Planning, Employment and Training, and others.

DACDC is the general partner for the twenty nine limited partnerships established to provide affordable housing for low income individuals. DACDC did not have any activity for the year ended December 31, 2011.

## 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

## Basis of Accounting

The Organization's program policy is to prepare financial statements on the accrual basis of accounting and, accordingly, reflect all significant receivables, payables, and other liabilities. Assets are recorded at cost when purchased, or in the case of gifts, at fair value at the date of the gift.

## Accounting Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenue and expenses during the reporting period. Actual results could differ from those estimates.

## Cash and Cash Equivalents

For purposes of the statement of cash flows, cash and cash equivalents include all highly liquid instruments with a maturity of three months or less when acquired.

## Inventory

Inventory consists of weatherization materials and work in progress and are valued at cost, using the first-in, first-out method (FIFO).

## 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

Allowance for Doubtful Accounts
Grant and contract receivables are stated at unpaid balances, less an allowance for doubtful accounts. The Organization provides for losses on receivables using the allowance method. The allowance is based on experience, third-party contracts, and other circumstances, which may affect the ability of others to meet their obligations. Receivables are considered impaired if full principal payments are not received in accordance with the contractual terms. It is the Organization's policy to charge off uncollectible accounts receivable when management determines the receivable will not be collected.

## Capital Assets

It is the Organization's policy to capitalize costs with a useful life of more than one year and a value over $\$ 5,000.00$. Capital assets are stated at cost if purchased, and at fair value at the date of donation, if donated. Such items acquired under grants from Federal and state sources are considered to be owned by the Organization while used in the programs for which they are purchased or in programs authorized in the future. However, the funding source has a reversionary interest in the property. The Organization has $\$ 2,682,706.47$, net book value, of property in which the funding sources have a reversionary interest. Capital assets purchased or donated are accounted for in the corporate account and are depreciated based on estimated useful lives using the straight-line method as follows:

| Buildings | 40 Years |
| :--- | ---: |
| Leasehold Improvements | $15-20$ Years |
| Equipment | $3-10$ Years |
| Vehicles | 5 Years |

## Net Assets

The Organization's net assets are classified as follows:

Unrestricted net assets: Unrestricted net assets represent those net assets whose use is not restricted by donors, even though their use may be limited in other respects, such as by contract or by board designation. Changes in net assets arising from exchange transactions are included as well as resources derived from gifts and contributions. These resources are used at the discretion of the governing board to meet current expenses for any purpose.

Temporarily restricted net assets: Temporarily restricted net assets consist of those net assets whose use by the Organization has been limited by donors to later periods of time or after specified dates or to specified purposes.

Permanently restricted net assets: Permanently restricted net assets consist of funds in which donors or other outside sources have stipulated, as a condition of the gift instrument, that the principal is to be maintained inviolate and in perpetuity, and invested for the purpose of producing present and future income, which may either be expended or added to principal.

## 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

## Contributions

Contributions received are recorded as unrestricted, temporarily restricted, or permanently restricted support depending on the existence and/or nature of any donor restrictions. Restricted contributions are required to be reported as temporarily restricted support and are then reclassified to unrestricted net assets upon expiration of the donor restrictions. If a restriction is satisfied in the same period the contribution is received, the contribution is reported as unrestricted.

## Promises to Give

Contributions are recognized when the donor makes a promise to give to the Organization that is, in substance, unconditional. Contributions that are restricted by the donor are reported as increases in unrestricted net assets if the restrictions expire in the fiscal year in which the contributions are recognized. All other donor-restricted contributions are reported as increases in temporarily or permanently restricted net assets depending on the nature of the restrictions. When a restriction expires, temporarily restricted net assets are reclassified to unrestricted net assets. The Organization had no promises to give at December 31, 2011.

## Income Taxes

The Organization is exempt from Federal income taxes under IRS Code Section 501(c)3. In addition, the Organization qualifies for the charitable contribution deduction under Section $170(\mathrm{~b})(1)(\mathrm{A})$ and has been classified as an organization that is not a private foundation under Section 509(a)(2).

## In-Kind Goods/Services

The Organization receives donated services as part of its Head Start program. In-kind contributions are shown both as support and expenditures in this program, and is recorded at the fair value of the goods or services at the time of donation. Amounts included are only those allowable under generally accepted accounting principles.

## Allocated Costs

The Organization allocates its expenses on a functional basis among its various programs and support activities. Expenses that can be identified with a specific program and support activity are allocated directly according to their natural expenditure classification. Other expenses that are common to several functions are allocated using various allocation methods.

## 3. CONCENTRATION OF CREDIT RISK

At year-end, the Organization's carrying amount of deposits including the USDA restricted cash was $\$ 2,136,621.94$. The bank balance was held by three banks resulting in a concentration of credit risk. The bank balance was $\$ 2,273,189.82$. Of the bank balance, $\$ 583,935.42$ was covered by FDIC insurance, $\$ 1,683,384.84$ was collateralized by pledged securities held under joint custody receipts by a third-party bank in the Organization's name, and the balance of $\$ 5,869.56$ was unsecured at December 31, 2011.

## 4. GRANT AND CONTRACTS RECEIVABLE, NET

Grant and contracts receivable at December 31, 2011, consist of amounts due under the following programs, net of allowances for uncollectible amounts:

| Community Services Block Grant | $\$$ | $30,267.95$ |
| :--- | ---: | ---: |
| MHDC Home Repair Grant | $80,960.70$ |  |
| Atmos Gas Utility Funds Grant | 51.21 |  |
| DOE/Weatherization Grant - ARRA | $97,702.34$ |  |
| MO Housing Trust Fund | $5,085.94$ |  |
| BRAVE - SSVF Grant | $42,806.14$ |  |
| Family Planning = Show me Healthy Women | $5,126.61$ |  |
| Family Planning - Title X | $21,072.00$ |  |
| Family Planning - Program Income | $2,179.78$ |  |
| Emergency Shelter Grant | $16,006.70$ |  |
| ESG/HPRP Grant | $90,764.35$ |  |
| HUD-SHP Transitional Housing Grant | $26,205.77$ |  |
| HUD-SHP Permanent Housing Grant | $30,036.00$ |  |
| USDA/CCFP Grant | $91,108.25$ |  |
| Head Start Grant | $855,228.15$ |  |
| Early Head Start Subsidy Program | $1,221.70$ |  |

## \$ 1,395,823.59

All grant and contracts receivable at December 31, 2011, are considered collectible. Accordingly, the allowance for uncollectibility is zero.

## 5. INVENTORY

Inventory consists of the following at December 31, 2011:

| Weatherization Materials | $\$$$44,867.19$ <br> Work in Progress <br>  <br> Total Inventories |
| :--- | :--- |
| 454,524.39 |  |

Work in progress consists of expenses applied to houses in the weatherization program that have not yet been billed due to not being complete.

## 6. CAPITAL ASSETS

Following are the changes in capital assets for the year ended December 31, 2011:

|  |  | $\begin{gathered} \text { Balance } \\ 12 / 31 / 2010 \\ \hline \end{gathered}$ |  | Additions |  | Retirements |  | $\begin{gathered} \text { Balance } \\ 12 / 31 / 2011 \\ \hline \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| $\begin{array}{ll}\text { AGENCY: } \\ \text { Capital Assets } & 12 / 31 / 2010 \\ \text { Additions } & \text { Retirements } \\ & \text { 12/31/2011 }\end{array}$ |  |  |  |  |  |  |  |  |
| Land | \$ | 236,705.75 | \$ | - | \$ | - | \$ | 236,705.75 |
| Work-In-Progress |  | - |  | 210,190.41 |  | - |  | 210,190.41 |
| Buildings and Improvements |  | 4,142,830.83 |  | 27,275.00 |  | - |  | 4,170,105.83 |
| Equipment |  | 358,004.36 |  | 8,995.00 |  | 23,811.95 |  | 343,187.41 |
| Vehicles |  | 2,127,445.46 |  | - |  | $(144,638.00)$ |  | 2,272,083.46 |
| Vehicles under Capital Lease |  | 144,638.00 |  | - |  | 144,638.00 |  | - |
| Total Capital Assets |  | 7,009,624.40 |  | 246,460.41 |  | 23,811.95 |  | 7,232,272.86 |
| Accumulated Depreciation |  |  |  |  |  |  |  |  |
| Buildings and Improvements |  | $(422,060.92)$ |  | $(107,068.14)$ |  | - |  | $(529,129.06)$ |
| Equipment |  | $(167,985.79)$ |  | $(32,450.56)$ |  | $(23,811.95)$ |  | $(176,624.40)$ |
| Vehicles |  | $(1,462,572.60)$ |  | $(185,463.48)$ |  | 92,671.97 |  | (1,740,708.05) |
| Vehicles under Capital Lease |  | $(92,671.97)$ |  | - |  | $(92,671.97)$ |  | - |
| Total Accumulated Depreciation |  | (2,145,291.28) |  | (324,982.18) |  | $(23,811.95)$ |  | $(2,446,461.51)$ |
| Total Net Capital Assets | \$ | 4,864,333.12 | \$ | $(78,521.77)$ | \$ | - | \$ | 4,785,811.35 |
| SCOTT CITY: |  | $\begin{gathered} \text { Balance } \\ 12 / 31 / 2010 \\ \hline \end{gathered}$ |  | Additions |  | Retirements |  | $\begin{gathered} \text { Balance } \\ 12 / 31 / 2011 \\ \hline \end{gathered}$ |
| Capital Assets |  |  |  |  |  |  |  |  |
| Land | \$ | 23,650.00 | \$ | - | \$ | - | \$ | 23,650.00 |
| Buildings and Improvements |  | 179,312.08 |  | 36,330.00 |  | - |  | 215,642.08 |
| Equipment |  | 48,337.16 |  | - |  | - |  | 48,337.16 |
| Total Capital Assets |  | 251,299.24 |  | 36,330.00 |  | - |  | 287,629.24 |
| Accumulated Depreciation |  | (67,094.98) |  | (10,732.04) |  | - |  | (77,827.02) |
| Total Net Capital Assets | \$ | 184,204.26 | \$ | 25,597.96 | \$ | - | \$ | 209,802.22 |
| ALLGEIER: |  | $\begin{gathered} \text { Balance } \\ 12 / 31 / 2010 \end{gathered}$ |  | Additions |  | Retirements |  | $\begin{gathered} \text { Balance } \\ 12 / 31 / 2011 \end{gathered}$ |
| Capital Assets |  |  |  |  |  |  |  |  |
| Land | \$ | 24,000.00 | \$ | - | \$ | - | \$ | 24,000.00 |
| Buildings and Improvements |  | 914,946.25 |  | 8,195.37 |  | - |  | 923,141.62 |
| Equipment |  | 100,484.53 |  | - |  | - |  | 100,484.53 |
| Total Capital Assets |  | 1,039,430.78 |  | 8,195.37 |  | - |  | 1,047,626.15 |
| Accumulated Depreciation |  | $(60,366.51)$ |  | (43,668.76) |  | - |  | (104,035.27) |
| Total Net Capital Assets | \$ | 979,064.27 | \$ | $(35,473.39)$ | \$ | - | \$ | 943,590.88 |
| TOTALS: |  | $\begin{gathered} \text { Balance } \\ 12 / 31 / 2010 \end{gathered}$ |  | Additions |  | Retirements |  | $\begin{gathered} \text { Balance } \\ 12 / 31 / 2011 \end{gathered}$ |
| Capital Assets |  |  |  |  |  |  |  |  |
| Land | \$ | 284,355.75 | \$ | - | \$ | - | \$ | 284,355.75 |
| Work-In-Progress |  | - |  | 210,190.41 |  | - |  | 210,190.41 |
| Buildings and Improvements |  | 5,237,089.16 |  | 71,800.37 |  | - |  | 5,308,889.53 |
| Equipment |  | 506,826.05 |  | 8,995.00 |  | 23,811.95 |  | 492,009.10 |
| Vehicles |  | 2,127,445.46 |  | - |  | $(144,638.00)$ |  | 2,272,083.46 |
| Vehicles under Capital Lease |  | 144,638.00 |  | - |  | 144,638.00 |  | - |
| Total Capital Assets |  | 8,300,354.42 |  | 290,985.78 |  | 23,811.95 |  | 8,567,528.25 |
| Accumulated Depreciation |  | (2,272,752.77) |  | (379,382.98) |  | (23,811.95) |  | (2,628,323.80) |
| Total Net Capital Assets | \$ | 6,027,601.65 | \$ | (88,397.20) | \$ | - | \$ | 5,939,204.45 |

## 7. REFUNDABLE GRANT ADVANCES

Refundable grant advances at December 31, 2011, consist of grant funds received in excess of expenditures in the following programs:

| Bootheel Home Repair-AHP | $\$$ | $29,180.50$ |
| :--- | ---: | ---: |
| ESG/HPRP - New Madrid | $9,994.02$ |  |
| United Way FEMA Grant | $8,745.36$ |  |
| Weatherization Payroll | $167,546.67$ |  |
| LIHEAP/ECIP Grant | $918,152.40$ |  |
| USDA/CACFP Grant | $10,300.00$ |  |
| Head Start-USDA | $19,438.20$ |  |
| Disaster Relief-MHDC | $1,900.34$ |  |
| Shelter Plus Care Grant | $\underline{\$ 13,904.54}$ |  |
|  | $\underline{\$ 179,162.03}$ |  |

## 8. NOTES PAYABLE

The Organization has the following notes payable which are secured by real estate mortgages.

The Organization signed an agreement dated May 27, 2004, with First State Bank and Trust Company, Inc. to assist in the building of the family planning center in Malden, Missouri, which requires 120 monthly consecutive principal and interest payments at $\$ 681.65$ each, beginning June 27, 2004, including interest at 4.750\% through May 27, 2014. The note is secured by real property located in Malden, Missouri. The balance
on this note at December 31, 2011 is:
$17,199.30$

253,135.83

288,632.82
The Organization signed an agreement dated June 16, 2005, with USDA Rural Development to assist in the renovation of the Head Start building in Kennett, Missouri, which requires 25 annual principal and interest payments at $\$ 55,402.00$ each, beginning June 16, 2006, including interest at $4.25 \%$ through June 16, 2031. The note is secured by real property located in Kennett, Missouri and includes a Federal interest on the property. The balance on this note at December 31, 2011, is:

688,012.04

## 8. NOTES PAYABLE (Continued)

The Organization signed an agreement dated January 5, 2006, with USDA Rural Development to assist in the purchase of a commercial building to be used to house the Dexter Head Start center, which requires 25 annual principal and interest payments at $\$ 14,596.00$ each, beginning January 5, 2007, including interest at 4.125\% through January 5, 2032. The note is secured by real property located in Dexter, Missouri. The balance on this note at December 31, 2011, is:

189,315.55

744,802.13

42,045.27

20,627.71

236,081.50

1,038,537.67

9,632.19

## 8. NOTES PAYABLE (Continued)

The Organization signed an agreement dated March 25, 2011, with USDA Rural Development to assist in the purchase of a single family home, which requires 240 monthly consecutive principal and interest payments at $\$ 58.16$ each, including interest at $4.75 \%$ through March 25,2031 . The note is secured by real property located 509 John R Boulevard, Sikeston, Missouri. The balance on this note at December 31, 2011 is:

The Organization signed an agreement dated March 25, 2011, with USDA Rural Development to assist in the purchase of a single family home, which requires 240 monthly consecutive principal and interest payments at $\$ 58.16$ each, including interest at $4.75 \%$ through March 25, 2031. The note is secured by real property located 503 Cole Avenue, Sikeston, Missouri. The balance on this note at December 31, 2011 is:

The Organization signed an agreement dated March 25, 2011, with USDA Rural Development to assist in the purchase of a single family home, which requires 240 monthly consecutive principal and interest payments at $\$ 55.26$ each, including interest at $4.75 \%$ through March 25,2031 . The note is secured by real property located 510 Cole Avenue, Sikeston, Missouri. The balance on this note at December 31, 2011 is:
\$ 8,793.96

8,793.96

8,354.17

10,308.43

10,552.66
\$ 3,574,825.19

The following is a summary of changes in notes payable for the year ended December 31, 2011:

| Obligations: | $\begin{gathered} \text { Principal } \\ \text { December 31, } \\ 2010 \\ \hline \end{gathered}$ |  | Principal Received (Paid) |  | $\begin{gathered} \text { Principal } \\ \text { December 31, } \\ 2011 \\ \hline \end{gathered}$ |  | Interest <br> Paid |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Malden Building | \$ | 25,470.60 | \$ | $(8,271.30)$ | \$ | 17,199.30 | \$ | 512.2 |
| Sikeston Building |  | 263,062.05 |  | $(9,926.22)$ |  | 253,135.83 |  | 12,837.78 |
| Sikeston Renovations |  | 299,282.49 |  | $(10,649.67)$ |  | 288,632.82 |  | 13,452.3 |
| Kennett Renovations |  | 712,390.88 |  | $(24,378.84)$ |  | 688,012.04 |  | 31,023.16 |
| Dexter Building |  | 195,621.10 |  | $(6,305.55)$ |  | 189,315.55 |  | 8,290.45 |
| Caruthersville Buildin |  | 767,485.83 |  | $(22,683.70)$ |  | 744,802.13 |  | 31,742.30 |
| Family Life Center |  | 44,000.00 |  | $(1,954.73)$ |  | 42,045.27 |  | 2,128.2 |
| Scott City Building |  | 237,941.81 |  | $(1,860.31)$ |  | 236,081.50 |  | 4,647.17 |
| Allgeier Manor |  | 1,038,537.67 |  | 0.00 |  | 1,038,537.67 |  | 62,625.96 |
| Vehicles |  | 32,764.48 |  | $(12,136.77)$ |  | 20,627.71 |  | 212. |

8. NOTES PAYABLE (Continued)

| Obligations: | $\begin{gathered} \text { Principal } \\ \text { December 31, } \\ 2010 \\ \hline \end{gathered}$ |  | Principal Received (Paid) |  | $\begin{gathered} \text { Principal } \\ \text { December 31, } \\ 2011 \\ \hline \end{gathered}$ |  | Interest Paid |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 518 Cole Avenue | \$ | 0.00 | \$ | $\begin{array}{r} 9,900.00 \\ (267.81) \end{array}$ | \$ | 9,632.19 | \$ | 347.83 |
| 509 John R Boulevard |  | 0.00 |  | $\begin{array}{r} 9,000.00 \\ (206.04) \end{array}$ |  | 8,793.96 |  | 317.40 |
| 503 Cole Avenue |  | 0.00 |  | $\begin{array}{r} 9,000.00 \\ (206.04) \end{array}$ |  | 8,793.96 |  | 317.40 |
| 510 Cole Avenue |  | 0.00 |  | $\begin{array}{r} 8,550.00 \\ (195.83) \end{array}$ |  | 8,354.17 |  | 301.51 |
| 1344 Shelby Street |  | 0.00 |  | $\begin{array}{r} 10,550.00 \\ (241.57) \end{array}$ |  | 10,308.43 |  | 372.05 |
| 1304 McDougal Avenue |  | 0.00 |  | $\begin{array}{r} 10,800.00 \\ (247.34) \\ \hline \end{array}$ |  | 10,552.66 |  | 380.86 |
|  |  | .91 |  | $(41,731.72)$ |  | 4,825.19 | \$ | ,509.35 |

The schedule of maturities of notes payable is as follows:

| Year Ending December 31: | Amount |
| :---: | ---: |
| 2012 | $\$ 1,142,218.96$ |
| 2013 | $105,037.36$ |
| 2014 | $93,352.80$ |
| 2015 | $96,244.99$ |
| 2016 | $99,871.96$ |
| $2017-2021$ | $575,246.61$ |
| $2022-2026$ | $720,334.54$ |
| $2027-2031$ | $605,627.37$ |
| $2032-2036$ |  |
| Total |  |
|  |  |

## 9. OPERATING LEASES

As of December 31, 2011, the Organization has entered into a number of operating leases for various office equipment, classroom and office space. Total payments for the year ended December 31, 2011, was $\$ 155,406.38$. Under the current lease agreements, the future minimum lease rentals are as follows:

| 2012 | $\$$ | $80,800.00$ |
| :---: | ---: | ---: |
| 2013 | $49,600.00$ |  |
| 2014 | $50,400.00$ |  |
| 2015 | $50,400.00$ |  |
| 2016 | $48,700.00$ |  |
| $2017-2021$ | $39,600.00$ |  |
| $2022-2026$ | $6,000.00$ |  |
| $2027-2031$ | $6,000.00$ |  |

## 10. COMPENSATED ABSENCES

## Vacation Pay

All regular, full-time and part-time employees are eligible for paid time off benefits based upon the employee's anniversary date. Vacation time is accrued or earned based upon the employee's length of service and on the time actually worked. Unused vacation time may be carried over to the next year up to a maximum of 37.5 hours unless specifically approved by the executive director in advance. Vacation time is earned at a rate of one hour for every sixteen hours worked for employees with zero to five years of service, and at a rate of one hours for every fourteen hours worked for employees with over five years of service.

## Sick Leave

All regular, full-time and part-time employees earn paid sick leave annually. All employees accrue sick leave at a rate of one hours for every sixteen hours worked up to a maximum of 600 hours. Unused time earned for sick leave is lost if the employee is terminated for any reason.

The Organization determines a liability for compensated absences when the following conditions are met:

1. The Organization's obligation relating to employees' rights to receive compensation for future absences is attributable to employee services already rendered.
2. The obligation relates to the rights that vest or accumulate.
3. Payment of the compensation is probable.
4. The amount can be reasonably estimated and is material to the financial statements.

In accordance with the above criteria, the Organization has accrued a liability for vacation pay which has been earned, but not taken, by Organization employees. The Organization has not accrued a liability for sick leave earned, but not taken, by Organization employees, in accordance with guidance provided by FASB ASE 710-10-50, as the amounts cannot be reasonably estimated at this time.

## 11. EMPLOYEE BENEFIT PLANS

The Organization has a 403(B) plan available for its employees. An employee is eligible after one complete full year of service. The Organization will contribute a portion equal to $2 \%$ of an employee's gross wage after one year of service. The Organization will also match a percent contributed by the employee up to $5 \%$. Total contributions made by the Organization into the plan on behalf of the employees for the year ended December 31, 2011 was $\$ 193,021.42$.

## 12. TEMPORARILY RESTRICTED NET ASSETS

Temporarily restricted net assets consist of donations and other revenues restricted by purpose and are tracked though the use of program codes in the accounting software. Amounts presented below are the balances by program.

| Head Start Non-Federal Donations | $\$$ | 798.31 |
| :--- | ---: | ---: |
| Municipal Light Donations | $2,083.39$ |  |
| Ameren UE Pilot Project II | 24.99 |  |
| Atmos - Share the Warmth | $22,439.44$ |  |
| Family Planning Donations | $8,347.06$ |  |
| County Donations | $15,581.84$ |  |
| Boothill Regional Anti Violence Experiment | $254,252.01$ |  |
| UHC - JP Morgan Donations | $1,000.00$ |  |
| $\quad$ Total Temporarily Restricted Net Assets | $\$ \quad 304,527.04$ |  |

## 13. IN-KIND CONTRIBUTIONS

Under the grant agreements, the Organization (grantee) receives a percentage of total estimated project funds from the Federal government. The balance of the project funds is contributed to the Organization from non-Federal sources in the form of "in-kind" contributions of services or property from the Organization, delegated agencies, the community, or non-Federal governmental organizations. The services and goods donated are valued according to the grant guidelines. Presently, the Head Start program is the only program requiring in-kind match. In-kind revenues and in-kind expenses that are allowable under generally accepted accounting principles (GAAP) have been recognized in the Head Start programs.

| Head Start 07CH0974/46 | Travel | \$ | 4,242.30 |
| :---: | :---: | :---: | :---: |
|  | Supplies |  | 23,478.89 |
|  | Space |  | 49,411.00 |
|  | Non-professional Volunteers |  | 850,744.81 |
|  | Total In-Kind |  | 927,877.00 |
|  | Non-GAAP |  | (850,744.81) |
|  | GAAP In-Kind | \$ | 77,132.19 |
| Early Head Start 07SA0974/02 | Travel | \$ | 21.15 |
|  | Supplies |  | 1,176.63 |
|  | Non-professional Volunteers |  | 33,993.86 |
|  | Total In-Kind |  | 35,191.64 |
|  | Non-GAAP |  | $(33,993.86)$ |
|  | GAAP In-Kind | \$ | 1,197.78 |

## 14. REAL ESTATE JOINT VENTURES

The Organization is involved in 3 real estate joint ventures and Delta Area Community Development Corporation (DACDC) is involved in 29 real estate joint ventures. All joint ventures are for affordable housing development projects in their service area. The Organization and DACDC ownership interest is $.01 \%$ in 18 of the properties, $.0051 \%$ in 12 of the properties, $.0049 \%$ in one property, and $5 \%$ in one property. The Original capital contributions ranged from $\$ 5.00$ to $\$ 100.00$ at the initial startup time. Federal and state grants and tax credits, permanent loan financing, and the capital contributions of the limited partners financed a significant portion of each of the project's total cost.

The primary reason for admission of the Organization and Delta Area Community Development Corporation (a related entity) as a general partner in these real estate joint ventures is to qualify the projects for federal and state grants, tax credits, and permanent financing which are favorable to the development of the low income housing projects. While the Organization and Delta Area Community Development Corporation (a related entity) have an ownership interest in these real estate joint ventures, the financial nature of these interests are de minimis and are, therefore, not reported in the financial statements.

## 15. CONTINGENT LIABILITIES

Amounts received or receivable from grantor agencies are subject to audit and adjustment by grantor agencies, principally the federal government. Any disallowed claims, including amounts already collected, may constitute a liability of the applicable funds. The amount, if any, of expenditures which may be disallowed by the grantor cannot be determined at this time, although the Organization expects such amounts, if any, to be immaterial.

## 16. CONCENTRATION OF RISK

Most of the Organization's revenues are in the form of grants from federal and state sources. The Organization's ability to continue operations if the grant programs were lost or canceled is unknown.

## 17. SUBSEQUENT EVENTS

The Organization evaluated events and transactions occurring subsequent to December 31, 2011, through August 24, 2012, the date the financial statements were available to be issued. During this period, there were no subsequent events requiring recognition in the financial statements. Additionally, there were no nonrecognized subsequent events requiring disclosure.

## SUPPLEMENTAL INFORMATION




$\begin{array}{cc}\underset{\sim}{\infty} & \underset{\sim}{\infty} \\ \infty & \infty \\ \underset{\sim}{\infty} & \underset{\sim}{\infty} \\ & \\ & \end{array}$
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## .

Delta Area Economic Opportunity Corporation
Combining Schedule of Activitie
For the Year Ended December 31， 2011

| Energy Assistance |  |
| :---: | :---: |
| Atmos－Share The <br> Warmth <br> 450 <br> N／A | Municipal Light <br> 451 <br> N／A |
| \＄ | \＄ |
| － | － |
| － | － |
| － | － |
| 6，910．22 | 175.65 |
| － | 345.26 |
| 33，667．52 | － |
| － | － |
| － | － |
| 40，577．74 | 520.91 |


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For the Year Ended December 31, 2011

| Program: | Family Planning |  |  | Emergency Services <br> Boothill Regional <br> Anti Violence <br> Experiment <br> 190 <br> N/A | Housing Services |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { Family Planning - } \\ \text { Show Me Healthy } \\ \text { Women } \\ 510 \\ 93.283 \\ \hline \end{gathered}$ | Family Planning - <br> Title $X$ <br> 530 <br> 93.217 | Family Planning - <br> Program Income <br> 540 <br> N/A |  | Rental Assistance <br> Program <br> 245 <br> 10.427 | Emergency Shelter <br> Grant/HPRP <br> 710 <br> $14.231 / 14.257$ | HUD SHP- <br> Transitional Housing 715 14.235 |  | HUD SHP- <br> Permanent Housing <br> 716 <br> 14.235 |  | Housing <br> Administration <br> 250 <br> 10.446 |  | Shelter Plus Care <br> 270 <br> 14.238 |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Grant Revenue - Federal | \$ 51,427.80 | \$ 133,576.32 | \$ | \$ | \$ 9,048.97 | \$ 212,270.68 | \$ | 102,806.82 | \$ | 102,425.03 | \$ | - | \$ | 102,418.14 |
| Grant Revenue - State | - | - | - | 38,654.31 | - | 65,063.42 |  | 3,785.92 |  | 3,871.55 |  | - |  | - |
| Program Fee Income | - | - | 34,151.67 | 33,573.34 | - | - |  | - |  | - |  | - |  | - |
| Housing Rent | - | - | - | - | - | - |  | - |  | - |  | - |  | - |
| Contributions | - | - | 4,879.06 | - | - | 1,155.00 |  | - |  | - |  | - |  | - |
| Reimbursements | - | - | - | - | - | - |  | - |  | - |  | - |  | - |
| Other Income | - | - | - | 255,881.56 | - | 225.00 |  | - |  | - |  | - |  | - |
| Interest Income | - | - |  |  | - | - |  | - |  | - |  | - |  | - |
| In-Kind Revenue | - | - | - | - | - | - |  | - |  | - |  | - |  | - |
| Total Revenues | 51,427.80 | 133,576.32 | 39,030.73 | 328,109.21 | 9,048.97 | 278,714.10 |  | 106,592.74 |  | 106,296.58 |  | - |  | 102,418.14 |
| Expenditures |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Salaries \& Wages | - | 98,342.77 | 15,297.68 | 73,351.61 | - | 162,251.03 |  | 34,081.69 |  | 28,550.06 |  | 42,290.03 |  | - |
| Salaries \& Wages Non-Cash | - | - | - | - | - | - |  | - |  | - |  | - |  | - |
| Fringe Benefits | - | 38,227.42 | 5,151.76 | 24,726.99 | - | 72,769.28 |  | 14,143.17 |  | 12,530.16 |  | 14,273.12 |  | - |
| Administrative Allotment | - | - | - | - | 1,165.34 | 12,955.32 |  | 3,912.17 |  | 3,052.54 |  | $(51,556.20)$ |  | 6,057.00 |
| Advertising | - | - | 1,449.25 | - | - | - |  | - |  | - |  | - |  | - |
| Board Expense | - | - | - | 11.36 | - | - |  | - |  | - |  | - |  | - |
| Building Acquisition \& Renovation | - | - | - | - | - | 19,841.32 |  | - |  | - |  | - |  | - |
| Client Assistance \% Program Costs | - | - | 470.72 | 6,286.23 | 11,754.00 | 122,471.63 |  | 52,988.12 |  | 57,973.66 |  | - |  | 96,164.00 |
| Computer Software | - | - | - | 280.06 | - | - |  | - |  | - |  | 495.00 |  | - |
| Contractual | 16,637.31 | 32,377.59 | 1,782.02 | 524.10 | - | 1,732.87 |  | - |  | - |  | 13,288.22 |  | - |
| Depreciation Expense | - | - | - | - | - | - |  | - |  | - |  | - |  | - |
| Dues \& Subscriptions | - | - | - | 25.00 | - | - |  | - |  | - |  | - |  | - |
| Equipment | - | - | 265.09 | 449.00 | - | 2,560.00 |  | - |  | - |  | 24.80 |  | - |
| Indirect Cost | - | 16,388.42 | 2,449.58 | 11,762.95 | - | 28,202.44 |  | 5,786.98 |  | 4,929.63 |  | 6,787.58 |  | - |
| Insurance | - | - | - | - | - | - |  | - |  | - |  | - |  | - |
| Interest Expense | - | - | - | - | - | - |  | - |  | - |  | - |  | - |
| Materials | - | - | - | - | - | 38.74 |  | - |  | - |  | - |  | - |
| Postage | - | 58.84 | 371.96 | 190.54 | - | 882.87 |  | - |  | - |  | 715.92 |  | - |
| Printing \& Publications | - | - | 95.20 | - | - | - |  | - |  | - |  | - |  | - |
| Professional Fees | - | - | 525.61 | - | 40.56 | 344.61 |  | 140.83 |  | 111.46 |  | 1,160.34 |  | 137.75 |
| Rent | - | - | 19,758.33 | - | - | 384.30 |  | - |  | - |  | 235.92 |  | - |
| Rent Non-Cash | - | - |  | - | - | - |  | - |  | - |  | - |  | - |
| Repairs \& Maintenance | - | 72.00 | 4,013.94 | 1,431.99 | - | 7,142.80 |  | - |  | - |  | 266.28 |  | - |
| Supplies | - | 8,005.22 | 4,122.58 | 1,209.00 | - | 8,597.44 |  | 510.71 |  | - |  | 704.66 |  | 59.39 |
| Supplies Non-Cash | - | - | - | - | - | - |  | - |  | - |  | - |  | - |
| Telephone | - | 286.34 | 4,910.31 | 2,651.42 | - | 6,354.44 |  | 270.00 |  | 120.00 |  | 995.43 |  | - |
| Training | - | - | 275.00 | 157.80 | - | - |  | - |  | - |  | 199.00 |  | - |
| College Classes | - | - | - | - | - | - |  | - |  | - |  | - |  | - |
| Transfers To/From | 34,790.49 | $(28,792.39)$ | 660.54 | (62,370.28) | $(3,910.93)$ | $(178,385.86)$ |  | (7,652.49) |  | (3,690.73) |  | $(31,647.64)$ |  | - |
| Travel | - | 847.76 | 1,407.10 | 4,711.76 | - | 4,845.63 |  | 2,411.56 |  | 2,719.80 |  | 559.42 |  | - |
| Travel Non-Cash | - | - | - | - | - | - |  | - |  | - |  | - |  | - |
| Utilities | - | - | 2,504.09 | 5,502.43 | - | 4,348.25 |  | - |  | - |  | 784.42 |  | - |
| Vehicle Expense | - | - | 780.41 | 2,955.24 | - | 1,350.29 |  | - |  | - |  | 423.70 |  | - |
| Miscellaneous Expense | - | - | 128.33 | - | - | 26.70 |  | - |  | - |  | - |  | - |
| Total Expenditures | 51,427.80 | 165,813.97 | 66,419.50 | 73,857.20 | 9,048.97 | 278,714.10 |  | 106,592.74 |  | 106,296.58 |  | - |  | 102,418.14 |
| Total Revenues Over (Under) Expenditures | - | $(32,237.65)$ | $(27,388.77)$ | 254,252.01 | - | - |  | - |  | - |  | - |  | - |

[^0]Net Assets, 12/31/2011
Delta Area Economic Opportunity Corporation
Combining Schedule of Activities
For the Year Ended December 31, 2011

| Housing Services |  |  |  |  |  |  |  |  | Management |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| MHDC - Home | Bootheel Home Repair-Affordable Housing Program | Housing Unrestricted Funds | Missouri Housing | MHDC - Disaster | Housing | Caruthersville |  |  |  |
|  |  |  | Missourn Housing Trust Fund |  |  |  |  |  | Agency Funds |
|  |  |  | Disaster Relief | Relief | Management | UHC-JP Morgan | Project | Eagles Landing |  |
| 285 | 255 | 251 | 370 | 705 | N/A | 910 | 901 | 920 | 120 |
| 14.239 | N/A | N/A | N/A | N/A |  | N/A | N/A | N/A | N/A |
| \$ 449,664.20 | \$ | \$ | \$ | \$ | \$ | \$ | \$ | \$ | \$ |
| - | 235,819.50 | 24,941.00 | 5,085.94 | 18,099.66 | - | - | - | - | - |
| - | - | 80,302.57 | - | - | - | - | - | - | - |
| - | - | - | - | - | - | - | - | - | - |
| - | - | - | - | 150.00 | - | - | - | - | 70,977.61 |
| - | - | - | - | - | - | - | - | - | 249,170.76 |
| - | - | - | - | - | - | - | - | - | 3,078.92 |
| - | - | - | - | - | - | - | - | - | 1,632.51 |
| - | - | - | - | - | - | - | - | - | - |
| 449,664.20 | 235,819.50 | 105,243.57 | 5,085.94 | 18,249.66 | - - |  | - - | - | 324,859.80 |

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Revenues
Grant Revenue - Federal
Grant Revenue - State
Program Fee Income
Housing Rent
Contributions
Reimbursements
Other Income
Interest Income
In-Kind Revenue
Total Revenues
Expenditures
Expenditures
Salaries \& Wages
Salaries \& Wages Non-Cash
Fringe Benefits
$2,492.50$
-
$1,152.36$
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Combining Schedule of Activities
For the Year Ended December 31， 2011

| $\begin{gathered} \text { Indirect Costs } \\ 130 \\ \mathrm{~N} / \mathrm{A} \\ \hline \end{gathered}$ | Organization Wide Sub－Total |  | Scott City <br> artments，LLC <br> 256 <br> N／A |  | $\begin{aligned} & \text { Allgeier Manor, } \\ & \text { LLC } \\ & 253 \\ & \text { N/A } \\ & \hline \end{aligned}$ |  | Elimination Entries | Organization Wide Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| \＄ | \＄17，592，075．09 | \＄ | － | \＄ | － | \＄ | － | \＄17，592，075．09 |
| － | 494，118．14 |  | － |  | － |  | － | 494，118．14 |
| － | 172，385．81 |  | － |  | － |  | － | 172，385．81 |
| － | － |  | 50，536．42 |  | 209，473．99 |  | － | 260，010．41 |
| － | 93，950．97 |  | － |  | － |  | $(20,495.00)$ | 73，455．97 |
| 1，006，838．46 | 1，266，865．48 |  | － |  | － |  | $(1,203,851.44)$ | 63，014．04 |
|  | 341，904．06 |  | － |  | 3，554．92 |  | － | 345，458．98 |
| － | 1，632．51 |  | 148.40 |  | 16.39 |  | － | 1，797．30 |
| － | 963，068．64 |  | － |  | － |  | （884，738．67） | 78，329．97 |
| 1，006，838．46 | 20，926，000．70 |  | 50，684．82 |  | 213，045．30 |  | （2，109，085．11） | 19，080，645．71 |

$6,493,825.65$
-
$2,440,815.02$
-
$14,376.56$
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\begin{array}{r}
7,535.49 \\
40,689.99
\end{array}
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8，249．91

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\frac{-}{43,559.65} \\
7,125.17
\end{gathered}
$$

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& \infty \\
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& \alpha_{1} \\
& \infty \\
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(10,289.12) \\
13,382.30
\end{gathered}
$$$\begin{array}{r}8,715.34 \\ \hline 1,000,170.30 \\ \hline\end{array}$

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\begin{aligned}
& \begin{array}{l}
14,376.56 \\
14,246.99
\end{array}
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& \begin{array}{r}
6,077.06 \\
228,037.01
\end{array}
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$$

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& \begin{array}{r}
324,982.18 \\
17,413.91
\end{array} \\
& \begin{array}{r}
17,413.91 \\
184,720.05 \\
978,072.07
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\begin{aligned}
& \begin{array}{r}
247,330.48 \\
622,757.20 \\
24,655.52
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& \begin{array}{r}
24,655.52 \\
94,275.61 \\
124,959.21
\end{array} \\
& \begin{array}{r}
124,959.21 \\
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# Delta Area Economic Opportunity Corporation 

Portageville, Missouri
COMMUNITY SERVICES BLOCK GRANT PROGRAM
GRANT NO. CSBG 04
For the Program Period October 1, 2010 to September 30, 2011
Schedule of Revenue and Expenses Compared with Budget


| Strategy | Contract Amount |  | Units Provided | Revenue <br> by Strategy |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Community Coordination/Resource Development |  |  |  |  |  |
| Higher Ground | \$ | 50,000.00 | 4 units / \$12,500 | \$ | 50,000 |
| CEC - Stoddard |  | 16,000.00 | 4 units/\$4,000 |  | 16,000 |
| CEC - Scott |  | 16,000.00 | 4 units/\$4,000 |  | 16,000 |
| CEC - Mississippi |  | 16,000.00 | 4 units/\$4,000 |  | 16,000 |
| CEC - New Madrid |  | 16,000.00 | 4 units/\$4,000 |  | 16,000 |
| CEC - Pemiscot/Dunklin |  | 16,000.00 | 4 units/\$4,000 |  | 16,000 |
| Volunteer / Mentor Dev. |  | 80,000.00 | 4 units/\$20,000 |  | 80,000 |
| Community Service Train. |  | 80,000.00 | 4 units/\$20,000 |  | 80,000 |
| Employment Readiness |  | 80,000.00 | 4 units/\$20,000 |  | 80,000 |
| Step Up To Leadership - Pemiscot |  | 36,000.00 | 4 units/\$9,000 |  | 36,000 |
| Step Up To Leadership - Dunklin |  | 36,000.00 | 4 units/\$9,000 |  | 36,000 |
| Family Development |  |  |  |  |  |
| A\#2 Supp |  |  |  |  |  |
| Intake Assesment Referral |  |  | 11875 units/\$28 |  | 332,500 |
| Resource Distribution |  |  | 1436 units/\$25 |  | 35,900 |
| Family Support |  |  | 3891 units/\$28 |  | 108,948 |
| Targeted Coaching |  |  | 2214 units/\$14 |  | 30,996 |
| Life Skills |  |  | 2137 units/\$25 |  | 53,425 |
| Making the Grade |  |  | 1581 units/\$50 |  | 79,050 |
| Tax Preparation |  |  | 773 units/\$50 |  | 38,650 |
| Back to School Fair |  |  | 6942 units/\$35 |  | 242,970 |
| Less Potential Limitation |  |  |  |  | $(54,812)$ |
|  |  |  |  | \$ | 1,309,627 |

## Delta Area Economic Opportunity Corporation

Portageville, Missouri
HEAD START PROGRAM
GRANT NO. 07CH0974/46
For the Program Year Ended December 31, 2011
Schedule of Revenue and Expenses Compared with Budget

|  | BUDGET |  | ACTUAL |  | VARIANCE - <br> FAVORABLE (UNFAVORABLE) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| REVENUE |  |  |  |  |  |  |
| Grant Revenue - Head Start | \$ | 8,033,639.00 | \$ | 7,703,412.94 | \$ | $(330,226.06)$ |
| Grantee's In-Kind Contributions |  | 927,877.00 |  | 927,877.00 |  | - |
| Program Income |  | - |  | 17,491.95 |  | 17,491.95 |
| TOTAL REVENUE |  | 8,961,516.00 |  | 8,648,781.89 |  | $(312,734.11)$ |
| EXPENSES |  |  |  |  |  |  |
| Direct Costs |  |  |  |  |  |  |
| Personnel |  | 4,343,426.00 |  | 3,846,880.38 |  | 496,545.62 |
| Fringe Benefits |  | 1,710,519.00 |  | 1,395,206.75 |  | 315,312.25 |
| Travel |  | 20,205.00 |  | 104,386.40 |  | $(84,181.40)$ |
| Equipment |  | 33,440.00 |  | 85,909.93 |  | $(52,469.93)$ |
| Supplies |  | 161,033.00 |  | 447,015.00 |  | $(285,982.00)$ |
| Contractual |  | 65,076.00 |  | 107,232.98 |  | $(42,156.98)$ |
| Other |  | 974,234.00 |  | 1,106,054.47 |  | $(131,820.47)$ |
| Indirect Costs |  | 725,706.00 |  | 628,218.98 |  | 97,487.02 |
| Total Expenses |  | 8,033,639.00 |  | 7,720,904.89 |  | 312,734.11 |
| Grantee's In-Kind Expenses |  |  |  |  |  |  |
| Personnel and Supplies |  | 927,877.00 |  | 927,877.00 |  | - |
| TOTAL EXPENSES |  | 8,961,516.00 |  | 8,648,781.89 |  | 312,734.11 |
| REVENUE OVER (UNDER) EXPENSES | \$ | - | \$ | - | \$ | - |

# Delta Area Economic Opportunity Corporation 

Portageville, Missouri
HEAD START PROGRAM
GRANT NO. 07CH0974/46
For the Program Year Ended December 31, 2011
Reconciliation of Final Financial Report to Audited Financial Statements

|  | UNOBLIGATEDBALANCE OFFEDERAL FUNDS |  |
| :---: | :---: | :---: |
| Unobligated Balance of Federal Funds on Financial Status Report | \$ | 330,226.00 |
| Adjustments: <br> Program income incorrectly reported |  | - |
| Balance of Grant Funds Not Received to Carryover to Program Year Ending December 31, 2012 | \$ | 330,226.00 |

## Delta Area Economic Opportunity Corporation

Grant No. G-11-7-0002-4-02

## RECONCILIATION OF REVENUES AND EXPENSES

FOR THE PERIOD OF November 1, 2010 to October 31, 2011

## ENERGY CENTER

Beginning Fund Balance
Revenue
Grant Income
Carry Over Funds
Program Income
Total Revenue
Expenditures
Administration
Program Operations
Insurance
T\&TA
Leveraging
Financial Audit
Total Expenditures
Ending Fund Balance

## SUBGRANTEE

0 Beginning Fund Balance 0
Revenue
55,622 Grant Income 55,622
0 Carry Over Funds 0
0 Program Income 0
55,622 Total Revenue 55,622
Expenditures
1,698 Administration 1,698
53,912 Program Operations 53,912
12 Insurance 12
0 T\&TA
0 Leveraging
0 Financial Audit
55,622 Total Expenditures
55,622
0 Ending Fund Balance

## Delta Area Economic Opportunity Corporation

Grant No. G-11-7-0002-4-02

## BEGINNING AGENCY FUND BALANCE

(CARRY-OVER) (As of November 1)

## GRANT REVENUE

(Funds received November 1 through October 31)
\$
55,622

PROGRAM INCOME
\$
0

LESS EXPENDITURES
(November 1 through October 31)
\$
55,622

AGENCY ENDING FUND BALANCE
\$
0

Ending Cash on Hand

Ending Inventory
\$
0

## Delta Area Economic Opportunity Corporation

Grant No. G-11-7-0003-4-02

## RECONCILIATION OF REVENUES AND EXPENSES

FOR THE PERIOD OF November 1, 2010 to October 31, 2011

## ENERGY CENTER

Beginning Fund Balance
Revenue
Grant Income
Carry Over Funds
Program Income
Total Revenue
Expenditures
Administration
Program Operations
Insurance
T\&TA
Leveraging
Financial Audit
Total Expenditures
Ending Fund Balance

## SUBGRANTEE

0 Beginning Fund Balance 0
Revenue
18,116 Grant Income 18,116
0 Carry Over Funds 0
0 Program Income 0
18,116 Total Revenue 18,116
Expenditures
611 Administration 611
17,500 Program Operations 17,500
5 Insurance 5
0 T\&TA 0
0 Leveraging 0
0 Financial Audit 0
18,116 Total Expenditures 18,116
0 Ending Fund Balance

## Delta Area Economic Opportunity Corporation

Grant No. G-11-7-0003-4-02

## BEGINNING AGENCY FUND BALANCE

(CARRY-OVER) (As of November 1)

## GRANT REVENUE

(Funds received November 1 through October 31)
\$
18,116

PROGRAM INCOME

LESS EXPENDITURES
(November 1 through October 31)
\$
0
\$
18,116

AGENCY ENDING FUND BALANCE

Ending Cash on Hand

Ending Inventory
\$
0

Grant No. G-11-6-0387-4-02

## RECONCILIATION OF REVENUES AND EXPENSES

FOR THE PERIOD OF November 01, 2010 to October 31, 2011

## ENERGY CENTER

Beginning Fund Balance
Revenue
Grant Income
Carry Over Funds
Program Income
Total Revenue
Expenditures
Administration
Program Operations
Insurance
T\&TA
Leveraging
Financial Audit
Total Expenditures
Ending Fund Balance

## SUBGRANTEE

0 Beginning Fund Balance 0
Revenue
57,664 Grant Income 57,664
0 Carry Over Funds 0
0 Program Income 0
57,664
Total Revenue
Expenditures
1,900 Administration 1,900
54,764 Program Operations 54,764
1,000 Insurance 1,000
0 T\&TA
0 Leveraging
0 Financial Audit
57,664 Total Expenditures
0 Ending Fund Balance

57,664
57,664

0

0

## Delta Area Economic Opportunity Corporation

Grant No. G-11-6-0387-4-02

## BEGINNING AGENCY FUND BALANCE

(CARRY-OVER) (As of November 1)

## GRANT REVENUE

(Funds received November 1 through October 31)
\$
57,664

PROGRAM INCOME
\$
0

LESS EXPENDITURES
(November 1 through October 31)
\$
57,664

AGENCY ENDING FUND BALANCE
\$
0

Ending Cash on Hand

Ending Inventory
\$
0

## Delta Area Economic Opportunity Corporation

Grant No. G-09-EE00195-02

## RECONCILIATION OF REVENUES AND EXPENSES

## FOR THE PERIOD OF July 1, 2009 to June 30, 2011

## ENERGY CENTER

Beginning Fund Balance
Revenue
Grant Income
Carry Over Funds
Program Income
Total Revenue
Expenditures
Administration
Program Operations
Insurance
T\&TA
Leveraging
Financial Audit
Total Expenditures
Ending Fund Balance

## SUBGRANTEE

0 Beginning Fund Balance 0
Revenue
637,757 Grant Income
0 Carry Over Funds 0
0 Program Income 0
637,757 Total Revenue
Expenditures
27,562 Administration 27,562
563,277 Program Operations 563,277
10,343 Insurance 10,343
22,500 T\&TA 22,500
14,075 Leveraging 14,075
0 Financial Audit 0
637,757 Total Expenditures 637,757
0 Ending Fund Balance 0

## Delta Area Economic Opportunity Corporation

## Grant No. G-09-EE00195-02

## BEGINNING AGENCY FUND BALANCE

(CARRY-OVER) (As of July 1)

## GRANT REVENUE

(Funds received July 1 through June 30)

PROGRAM INCOME
LESS EXPENDITURES
(July 1 through June 30)
\$
0
\$
637,757

AGENCY ENDING FUND BALANCE
\$
0

Ending Cash on Hand

Ending Inventory
\$
0

## Delta Area Economic Opportunity Corporation

Grant No. G-09-EE00151-02

## RECONCILIATION OF REVENUES AND EXPENSES

## FOR THE PERIOD OF April 01, 2009 to December 31, 2011

## ENERGY CENTER

| Beginning Fund Balance | 0 | Beginning Fund Balance | 0 |
| :--- | ---: | :--- | ---: |
| Revenue | Revenue |  |  |
| Grant Income | $5,159,182$ | Grant Income | $5,160,136$ |
| Carry Over Funds | 0 | Carry Over Funds | 0 |
| Program Income | 0 | Program Income | 0 |
| Total Revenue | $5,159,182$ | Total Revenue | $5,160,136$ |
| Expenditures |  | Expenditures |  |
| Administration | 211,032 | Administration | 211,032 |
| Program Operations | $4,765,743$ | Program Operations | $4,764,089$ |
| Insurance | 5,985 | Insurance | 5,985 |
| T\&TA | 95,387 | T\&TA | 95,140 |
| Leveraging | 79,137 | Leveraging | 81,992 |
| Financial Audit | 1,898 | Financial Audit | 1,898 |
| Total Expenditures | $5,159,182$ | Total Expenditures | $5,160,136$ |
| Ending Fund Balance | 0 | Ending Fund Balance | 0 |

Subgrantee amounts differ from Energy Center due to generally accepted accounting principles accrual accounting adjustments. Amounts reported were accurate and support was available at time of filing.

## Delta Area Economic Opportunity Corporation

## Grant No. G-09-EE00151-02

## BEGINNING AGENCY FUND BALANCE

(CARRY-OVER) (As of April 1)

## GRANT REVENUE

(Funds received April 1 through December 31)

PROGRAM INCOME
LESS EXPENDITURES
(April 1 through December 31)

AGENCY ENDING FUND BALANCE

Ending Cash on Hand

Ending Inventory
\$
0
\$ 5,159,182
\$
0
\$ 5,159,182
\$
0
\$
0
\$
0

## Delta Area Economic Opportunity Corporation

Grant No. G-09-EE00151A-02

## RECONCILIATION OF REVENUES AND EXPENSES

FOR THE PERIOD OF June 1, 2010 to December 31, 2011

## ENERGY CENTER

Beginning Fund Balance

## Revenue

Grant Income
Carry Over Funds
Program Income
Total Revenue
Expenditures
Administration
Program Operations
Insurance
T\&TA
Leveraging
Financial Audit
Total Expenditures
Ending Fund Balance

## SUBGRANTEE

0 Beginning Fund Balance 0
Revenue
300,000 Grant Income 300,000
0 Carry Over Funds 0
0 Program Income 0
300,000 Total Revenue 300,000
Expenditures
9,280 Administration 9,280
288,155 Program Operations 288,155
0 Insurance 0
2,565 T\&TA 2,565
0 Leveraging 0
0 Financial Audit 0
300,000 Total Expenditures 300,000
0 Ending Fund Balance 0

## Delta Area Economic Opportunity Corporation

Grant No. G-09-EE00151A-02

## BEGINNING AGENCY FUND BALANCE

(CARRY-OVER) (As of June 1)

## GRANT REVENUE

(Funds received June 1 through December 31)
$\$ \quad 300,000$

PROGRAM INCOME

LESS EXPENDITURES
(June 1 through December 31)

AGENCY ENDING FUND BALANCE

## Ending Cash on Hand <br> Ending Cash on Hand

Ending Inventory
\$
0
\$
0
\$
0

# Delta Area Economic Opportunity Corporation 

Portageville, Missouri

Low Income Home Energy Assistance Program
Schedule of Revenue and Expenses
For the Program Period October 1, 2010 - September 30, 2011

|  | Budget <br> Amount | Total <br> Grant |
| :---: | :---: | :---: |
| Revenue |  |  |
| Grant Revenue - LIHEAP |  |  |
| Special Start-up | \$ 317,625.00 | \$ 317,625.00 |
| Current (initial + amendments) | 1,813,722.28 | 1,813,722.28 |
| Interest | - | - - |
| Other | - | - |
| Total Revenue | 2,131,347.28 | 2,131,347.28 |
| Expenditures |  |  |
| Administrative/Program Services |  |  |
| Personnel | 289,561.00 | 264,618.41 |
| Travel/Training | 2,000.00 | 2,486.67 |
| Rent/Fuel/Utilities | 6,400.00 | 5,877.34 |
| Equipment | 2,000.00 | - |
| Supplies | 5,000.00 | 6,185.22 |
| Communication Services | 5,000.00 | 7,611.21 |
| Repair \& Maintenance | 1,400.00 | 2,837.49 |
| Other | 24,700.00 | 37,984.88 |
| Total Administrative/Program Services | 336,061.00 | 327,601.22 |
| ECIP Direct Services |  |  |
| Winter | 1,279,988.14 | 1,279,268.00 |
| Summer | 503,198.14 | 501,059.00 |
| Total ECIP Direct Services | 1,783,186.28 | 1,780,327.00 |
| Outreach \& Education |  |  |
| Weatherization Kits | 12,100.00 | 7,583.75 |
| Education Seminar | - | 1,487.50 |
| Weatherization Kits | - | - |
| Total Outreach \& Education | 12,100.00 | 9,071.25 |
| Total Expenditures | 2,131,347.28 | 2,116,999.47 |
| Revenue over (under) Expenditures | - | 14,347.81 |
| Ending Program Balance | $\underline{\text { \$ }}$ | \$ 14,347.81 |

FEDERAL COMPLIANCE SECTION
Delta Area Economic Opportunity Corporation Portageville, Missouri
Schedule of Expenditures of Federal Awards
For the Year Ended December 31, 2011


## Delta Area Economic Opportunity Corporation

 Portageville, MissouriSchedule of Expenditures of Federal Awards
For the Year Ended December 31, 2011

| Federal <br> Expenditures |  |
| ---: | ---: |
| $\$ \quad$$65,330.20$ <br> $2,486,141.81$ <br> $201,981.00$ |  |
| $2,753,453.01$ |  |
| $2,753,453.01$ |  |
|  |  |
| $78,419.97$ |  |
| $24,386.85$ |  |
| $72,389.03$ |  |
| $30,036.00$ |  |
| $205,231.85$ |  |
| $449,664.20$ |  |
| $38,210.68$ |  |
| $64,207.46$ |  |
| $102,418.14$ |  |

Federal Grantor/Pass-Through

## Delta Area Economic Opportunity Corporation

 Portageville, MissouriSchedule of Expenditures of Federal Awards
For the Year Ended December 31, 2011

|  | Federal <br> Expenditures |
| ---: | ---: |
|  |  |
| $\$$ | $12,457.36$ |
|  | $9,307.83$ |
|  | $21,765.19$ |


| 10.427 | $9,048.97$ |
| :---: | ---: |
|  |  |
| 10.558 | $1,270,205.04$ |
| 10.558 | $420,483.16$ |
| 10.558 | $131,277.38$ |
| TOTAL $10.558(\mathrm{M})$ | $1,821,965.58$ |
|  | $1,831,014.55$ |

# REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING AND ON COMPLIANCE AND OTHER MATTERS BASED ON AN AUDIT OF FINANCIAL STATEMENTS PERFORMED IN ACCORDANCE WITH GOVERNMENT AUDITING STANDARDS 

Board of Directors<br>Delta Area Economic Opportunity Corporation<br>Portageville, Missouri

We have audited the financial statements of Delta Area Economic Opportunity Corporation (a nonprofit organization) as of and for the year ended December 31, 2011, and have issued our report thereon dated August 24, 2012. We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in Government Auditing Standards, issued by the Comptroller General of the United States.

## Internal Control Over Financial Reporting

Management of Delta Area Economic Opportunity Corporation is responsible for establishing and maintaining effective internal control over financial reporting. In planning and performing our audit, we considered Delta Area Economic Opportunity Corporation's internal control over financial reporting as a basis for designing our auditing procedures for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of Delta Area Economic Opportunity Corporation's internal control over financial reporting. Accordingly, we do not express an opinion on the effectiveness of the Organization's internal control over financial reporting.

Our consideration of internal control over financial reporting was for the limited purpose described in the preceding paragraph and was not designed to identify all deficiencies in internal control over financial reporting that might be significant deficiencies or material weaknesses and therefore, there can be no assurance that all deficiencies, significant deficiencies, or material weaknesses have been identified. However, as described in the accompanying schedule of findings and questioned costs, we identified certain deficiencies in internal control over financial reporting that we consider to be material weaknesses.

A deficiency in internal control exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct misstatements on a timely basis. A material weakness is a deficiency, or a combination of deficiencies, in internal control such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented, or detected and corrected on a timely basis. We consider the deficiency described in the accompanying schedule of findings and questioned costs to be a material weakness. See finding 2011-01.

## Compliance and Other Matters

As part of obtaining reasonable assurance about whether Delta Area Economic Opportunity Corporation's financial statements are free of material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion.

Delta Area Economic Opportunity Corporation's response to the findings identified in our audit is described in the accompanying corrective action plan. We did not audit Delta Area Economic Opportunity Corporation's response and, accordingly, we express no opinion on it.

This report is intended solely for the information and use of management, Board of Directors, others within the entity, and federal awarding agencies and pass-through entities and is not intended to be and should not be used by anyone other than these specified parties.


August 24, 2012
Chanute, Kansas

# INDEPENDENT AUDITORS' REPORT ON COMPLIANCE WITH REQUIREMENTS THAT COULD HAVE A DIRECT AND MATERIAL EFFECT ON EACH MAJOR PROGRAM AND ON INTERNAL CONTROL OVER COMPLIANCE IN ACCORDANCE WITH OMB CIRCULAR A-133 

Board of Directors
Delta Area Economic Opportunity Corporation
Portageville, Missouri

## Compliance

We have audited Delta Area Economic Opportunity Corporation's compliance with the types of compliance requirements described in the OMB Circular A-133 Compliance Supplement that could have a direct and material effect on each of Delta Area Economic Opportunity Corporation's major federal programs for the year ended December 31, 2011. Delta Area Economic Opportunity Corporation's major federal programs are identified in the summary of auditor's results section of the accompanying schedule of findings and questioned costs. Compliance with the requirements of laws, regulations, contracts, and grants applicable to each of its major federal programs is the responsibility of Delta Area Economic Opportunity Corporation's management. Our responsibility is to express an opinion on Delta Area Economic Opportunity Corporation's compliance based on our audit.

We conducted our audit of compliance in accordance with auditing standards generally accepted in the United States of America; the standards applicable to financial audits contained in Government Auditing Standards, issued by the Comptroller General of the United States; and OMB Circular A-133, Audits of States, Local Governments, and Non-Profit Organizations. Those standards and OMB Circular A-133 require that we plan and perform the audit to obtain reasonable assurance about whether noncompliance with the types of compliance requirements referred to above that could have a direct and material effect on a major federal program occurred. An audit includes examining, on a test basis, evidence about Delta Area Economic Opportunity Corporation's compliance with those requirements and performing such other procedures as we considered necessary in the circumstances. We believe that our audit provides a reasonable basis for our opinion. Our audit does not provide a legal determination of Delta Area Economic Opportunity Corporation's compliance with those requirements.

In our opinion, Delta Area Economic Opportunity Corporation complied, in all material respects, with the compliance requirements referred to above that could have a direct and material effect on each of its major federal programs for the year ended December 31, 2011.

## Internal Control Over Compliance

Management of Delta Area Economic Opportunity Corporation is responsible for establishing and maintaining effective internal control over compliance with the requirements of laws, regulations, contracts, and grants applicable to federal programs. In planning and performing our audit, we considered Delta Area Economic Opportunity Corporation's internal control over compliance with the requirements that could have a direct and material effect on a major federal program to determine the auditing procedures for the purpose of expressing our opinion on compliance and to test and report on internal control over compliance in accordance with OMB Circular A-133, but not for the purpose of expressing an opinion on the effectiveness of internal control over compliance. Accordingly, we do not express an opinion on the effectiveness of Delta Area Economic Opportunity Corporation's internal control over compliance.

A deficiency in internal control over compliance exists when the design or operation of a control over compliance does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, noncompliance with a type of compliance requirement of a federal program on a timely basis. A material weakness in internal control over compliance is a deficiency, or combination of deficiencies, in internal control over compliance, such that there is a reasonable possibility that material noncompliance with a type of compliance requirement of a federal program will not be prevented, or detected and corrected, on a timely basis.

Our consideration of internal control over compliance was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control over compliance that might be deficiencies, significant deficiencies, or material weaknesses. We did not identify any deficiencies in internal control over compliance that we consider to be material weaknesses, as defined above.

This report is intended solely for the information and use of management, Board of Directors, others within the entity, federal awarding agencies, and pass-through entities and is not intended to be and should not be used by anyone other than these specified parties.


August 24, 2012
Chanute, Kansas

# DELTA AREA ECONOMIC OPPORTUNITY CORPORATION 

Portageville, Missouri
Schedule of Findings and Questioned Costs
For the Year Ended December 31, 2011

## I. SUMMARY OF AUDITOR'S RESULTS

## Financial Statements:

The auditors' report expresses a qualified opinion on the consolidated financial statements of Delta Area Economic Opportunity Corporation.

## Internal Control over Financial Reporting:

Material weakness(es) identified? X Yes No
Significant deficiencies identified that are not considered to be a material weaknesses?
Noncompliance or other matters required to be reported under Government Auditing Standards

| $\ldots$ | Yes |  | No |
| :--- | :--- | :--- | :--- |
|  | Yes $\quad \mathrm{X}$ | No |  |
|  | Yes $\quad \mathrm{X}$ | No |  |

## Federal Awards:

Internal control over major programs:

| Material weakness(es) identified? | Yes | X | No |  |
| :--- | :--- | :--- | :--- | :--- | :--- |
| Significant deficiencies identified that are not <br> considered to be a material weaknesses? |  | Yes | X | No |

The auditors' report on compliance for the major federal award programs for Delta Area Economic Opportunity Corporation expresses a qualified opinion.

Any audit findings disclosed that are required to be reported in accordance with Section 510(a) of OMB Circular A-133? __ Yes X No

Identification of major programs:

## U.S. DEPARTMENT OF HEALTH AND HUMAN SERVICES

Head Start Cluster
Head Start CFDA 93.600

Early Head Start - ARRA CFDA 93.709
Low-Income Home Energy Assistance Program CFDA 93.568
Community Services Block Grant CFDA 93.569
U.S. DEPARTMENT OF ENERGY

Weatherization Assistance for Low-Income Individuals CFDA 81.042
U.S. DEPARTMENT OF AGRICULTURE

Child and Adult Care Food Program
CFDA 10.558
The threshold for distinguishing Types A and B programs was $\$ 527,762.25$.
Auditee qualified as a low risk auditee? $\qquad$

# DELTA AREA ECONOMIC OPPORTUNITY CORPORATION 

Portageville, Missouri

Schedule of Findings and Questioned Costs
For the Year Ended December 31, 2011

## II. FINDINGS - FINANCIAL STATEMENT AUDIT

Finding 2011-01 - Improper Classification of Transactions
Criteria:
Internal controls should be in place that provide reasonable assurance that financial systems generate records for proper accountability for all funds and other assets of the Organization.

Condition:
Reconciliations of balance sheet accounts found transactions that were improperly classified and/or not recorded at all. These balance sheet account reconciliations resulted in material amounts of general ledger adjustments posted after year end and through the date of the audit report.

## Context:

The Organization could have been required to pay for expenses out of local funds that had not been properly charged to reimbursable grant programs.

## Effect:

The deficiencies in the design and operation of the internal controls in this area could adversely affect the recording, processing, summarization, and reporting of financial data if expenses are not properly recorded in the general ledger when the expense is incurred.

Cause:
The Organization did not have adequate staff properly trained in the area of financial statement preparation and review.

Recommendation:
Additional training for staff is needed in the area of financial statement preparation and use of the general ledger software.

Views of responsible officials and planned corrective action:
See the Corrective Action Plan on page 50 of the current year audit.

## III. FINDINGS AND QUESTIONED COSTS - MAJOR FEDERAL AWARD PROGRAMS AUDIT

None

# DELTA AREA ECONOMIC OPPORTUNITY CORPORATION <br> Portageville, Missouri <br> Summary Schedule of Prior Audit Findings <br> For the Year Ended December 31, 2011 

## Period Year Ended/Findings:

Finding 2010-01 - Improper Classification of Transactions
Condition: Transactions were improperly classified and/or not recorded at all. Revenues and expenses were not charged to the correct programs, resulting in a material amount of recommended audit adjustments.

Status: This is a repeat finding, see finding 2011-01.
Finding 2010-02 - Home Repair Client Files
Condition: During our testing, it was noted that the Organization had not maintained records that included proper documentation to support that homeowners had received all information regarding their homes testing positive for lead.

Status: The Organization has implemented policies and procedures to ensure that client files are being reviewed and the proper documentation noted above is being kept in the client files.

Finding 2010-03 - Head Start Construction Approval
Condition: During our testing, it was noted that the Organization did not receive specific prior approval for all construction costs associated with the building of a new early head start center.

Status: The Organization has implemented policies and procedures and additional training for staff to ensure that approval for projects has been received before construction can proceed.

Finding 2010-04 - DOE Contractor Bidding
Condition: During a monitoring by the State of Missouri grantor it was noted the Organization was using bid averaging to award contracts under the weatherization contract. After advertising for weatherization contracts, in an effort to completed the number of houses required under the American Recovery and Reinvestment Act, since there was no way one contractor could complete all the required number of homes, the Organization took the five bidders and averaged their bids, then awarded construction weatherization contracts accordingly.

Status: The Organization ceased letting jobs to the contractors under the existing bid process and rebid for all future work and the State of Missouri approved the new bid process.

## Corrective Action Plan

August 24, 2012

## Cognizant or Oversight Agency for Audit

Delta Area Economic Opportunity Corporation respectfully submits the following corrective action plan for the year ended December 31, 2011.

Name and address of independent public accounting firm: Jarred, Gilmore \& Phillips, PA, P.O. Box 779, 1815 S Santa Fe, Chanute, Kansas 66720.

Audit period: Year ended December 31, 2011.
The findings from the August 24, 2012, schedule of findings and questioned costs are discussed below. The findings are numbered consistently with the numbers assigned in the schedule of findings and questioned costs.

Finding 2011-01 - Improper Classification of Transactions
Recommendation:
Additional training for staff is needed in the area of financial statement preparation and use of the general ledger software.

Action Taken:
We concur with the recommendation and during the fiscal year have retained the services of a new Chief Financial Officer that has extensive experience in community action accounting, our MIP software, internal controls, and financial statement preparation. Since her arrival, a review of fiscal processes has identified several instruments that can be used to increase the efficiency of fiscal staff and decrease the opportunity for making errors in recording transactions.

If the Oversight Agency for Audit has questions regarding this plan, please call Adelia J. Barham, Executive Director, at (573) 379-3851 EXT. 219.

Sincerely,
Delta Area Economic Oprostunity Corparation
Delta Area Economic Opportunity Corporation


[^0]:    Net Assets, 12/31/2010

