DELTA AREA ECONOMIC OPPORTUNITY CORPORATION

Portageville, Missouri
Independent Auditors' Report and
Consolidated Financial Statements with
Supplementary Information
For the Year Ended December 31, 2017

## DELTA AREA ECONOMIC OPPORTUNITY CORPORATION

Portageville, Missouri

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## DELTA AREA ECONOMIC OPPORTUNITY CORPORATION

## Portageville, Missouri

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# JARRED, GILMORE \& PHILLIPS, PA 

CERTIFIED PUBLIC ACCOUNTANTS

## INDEPENDENT AUDITORS' REPORT

Board of Directors<br>Delta Area Economic Opportunity Corporation<br>Portageville, Missouri

## Report on the Consolidated Financial Statements

We have audited the accompanying consolidated financial statements of Delta Area Economic Opportunity Corporation (a nonprofit organization), which comprise the consolidated statement of financial position as of December 31, 2017, and the related consolidated statements of activities, functional expenses, and cash flows for the year then ended, and the related notes to the consolidated financial statements.

## Management's Responsibility for the Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

## Auditors' Responsibility

Our responsibility is to express an opinion on these consolidated financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in Government Auditing Standards, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the Organization's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Organization's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

## Opinion

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the consolidated financial position of Delta Area Economic Opportunity Corporation as of December 31, 2017, and the changes in its net assets and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

## Other Matters

Other Information
Our audit was conducted for the purpose of forming an opinion on the consolidated financial statements as a whole. The accompanying schedule of expenditures of federal awards, as required by Title 2 U.S. Code of Federal Regulations Part 200, Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards, is presented for purposes of additional analysis and is not a required part of the consolidated financial statements. The combining schedule of activities (presented on Pages 19-24) is prepared for additional analysis and is not a required part of the consolidated financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the consolidated financial statements. The information has been subjected to the auditing procedures applied in the audit of the consolidated financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the consolidated financial statements or to the consolidated financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated, in all material respects, in relation to the consolidated financial statements as a whole.

Our audit was conducted for the purpose of forming an opinion on the consolidated financial statements taken as a whole. The supplemental schedules (presented on pages 25-38) are presented for purposes of additional analysis as required by grantors and are not a required part of the consolidated financial statements. Such information has not been subjected to the auditing procedures applied in the audit of the consolidated financial statements, and accordingly, we express no opinion on it.

## Other Reporting Required by Government Auditing Standards

In accordance with Government Auditing Standards, we have also issued our report dated August 17, 2018, on our consideration of Delta Area Economic Opportunity Corporation's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the effectiveness of Delta Area Economic Opportunity Corporation's internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with Government Auditing Standards in considering Delta Area Economic Opportunity Corporation's internal control over financial reporting and compliance.

JARRED, GILMORE \& PHILLIPS, PA
Certified Public Accountants

August 17, 2018
Chanute, Kansas

# DELTA AREA ECONOMIC OPPORTUNITY CORPORATION 

Portageville, Missouri
Consolidated Statement of Financial Position
December 31, 2017

| ASSETS |  |  |
| :---: | :---: | :---: |
| Current Assets |  |  |
| Cash in Bank | \$ | 3,886,102.01 |
| Cash in Bank - Restricted |  | 197,989.16 |
| Total Cash in Bank |  | 4,084,091.17 |
| Grant and Contracts Receivable, Net |  | 1,094,946.84 |
| Prepaid Expenses |  | 170,298.21 |
| Inventory |  | 68,242.30 |
| Total Current Assets |  | 5,417,578.52 |
| Capital Assets, Net |  | 17,008,760.49 |
| TOTAL ASSETS | \$ | 22,426,339.01 |
| LIABILITIES AND NET ASSETS |  |  |
| Liabilities |  |  |
| Current Liabilities |  |  |
| Accounts Payable | \$ | 1,277,510.34 |
| Accrued Annual Leave |  | 78,350.06 |
| Accrued Payroll and Withholdings |  | 404,447.79 |
| Refundable Grant Advances |  | 1,516,060.54 |
| Line of Credit |  | 50,500.00 |
| Accrued Interest |  | 9,647.15 |
| Current Portion of Long-Term Debt |  | 191,244.21 |
| Total Current Liabilities |  | 3,527,760.09 |
| Long-Term Liabilities |  |  |
| Notes Payable |  | 3,516,644.52 |
| Less: Current Portion |  | $(191,244.21)$ |
| Total Long-Term Liabilities |  | 3,325,400.31 |
| TOTAL LIABILITIES |  | 6,853,160.40 |
| Net Assets |  |  |
| Unrestricted Net Assets |  | 15,434,554.90 |
| Temporarily Restricted Net Assets |  | 138,623.71 |
| TOTAL NET ASSETS |  | 15,573,178.61 |
| TOTAL LIABILITIES AND NET ASSETS | \$ | 22,426,339.01 |

The accompanying notes are an integral part of the financial statements

# DELTA AREA ECONOMIC OPPORTUNITY CORPORATION 

Portageville, Missouri
Consolidated Statement of Activities
For the Year Ended December 31, 2017

| CHANGES IN NET ASSETS |  |  |
| :---: | :---: | :---: |
| Unrestricted Net Assets |  |  |
| Revenues and Gains |  |  |
| Contributions | \$ | 25,454,921.37 |
| Program Fee Income |  | 80,984.44 |
| Housing Rent |  | 527,642.05 |
| Reimbursements |  | 108,826.10 |
| Other Income |  | 32,555.27 |
| Interest Income |  | 5,144.03 |
| Gain (Loss) on Sale of Assets |  | 40.00 |
| Total Revenues and Gains |  | 26,210,113.26 |
| Expenses |  |  |
| Program Services |  |  |
| Early Childhood |  | 14,983,569.68 |
| Community Services |  | 963,956.97 |
| Weatherization Services |  | 649,960.76 |
| Energy Assistance |  | 1,854,182.71 |
| Emergency Services |  | 241,540.23 |
| Housing Services |  | 1,621,348.50 |
| Supporting Activities |  |  |
| Management and General |  | 1,203,800.29 |
| Fundraising |  | 72,013.18 |
| Total Expenses |  | 21,590,372.32 |
| Net Assets Released From Restrictions |  |  |
| Increase (Decrease) in Unrestricted Net Assets |  | 5,028,922.21 |
| Temporarily Restricted Net Assets |  |  |
| Contributions |  | 408,933.60 |
| Interest Income |  | 15.75 |
| Gain (Loss) on Sale of Assets |  | 8,621.64 |
| Net Assets Released From Restrictions |  |  |
| Through Satisfaction of Program Restrictions |  | $(409,181.27)$ |
| Increase (Decrease) in Temporarily Restricted Net Assets |  | 8,389.72 |
| Increase (Decrease) in Net Assets |  | 5,037,311.93 |
| Net Assets - Beginning of the Year |  | 10,535,866.68 |
| Net Assets - End of the Year | \$ | 15,573,178.61 |

CHANGES IN NET ASSETS
Unrestricted Net Assets

Program Fee Income 527,642.05
Reimbursements
32,555.27
Interest Income
Gain (Loss) on Sale of Assets

Total Revenues and Gains
26,210,113.26

Program Services
Early Childhood 963,956.97

Weatherization Services
Energy Assistance
1,854,182.71
Emergency Services
Housing Services

1,203,800.29

21,590,372.32
Net Assets Released From Restrictions
through Satisfaction of Program Restrictions
Increase (Decrease) in Unrestricted Net Assets

408,933.60
Interest Income
8,621.64
Net Assets Released From Restrictions
Through Satisfaction of Program Restrictions
Increase (Decrease) in Temporarily Restricted Net Assets
\$ 15,573,178.61

The accompanying notes are an integral part of the financial statements
DELTA AREA ECONOMIC OPPORTUNITY CORPORATION


| Salaries \& Wages |
| :--- |
| Fringe Benefits |
| Administrative Allotment |
| Advertising |
| Board Expense |
| Building Maintance |
| and Repair |
| Building Renovation |
|  |
| Program Costs |
| Computer Software |
| Contractual |
| Depreciation Expense |
| Dues \& Subscriptions |
| Equipment Small |
| Insurance |
| Interest Expense |
| Postage |
| Printing \& Publications |
| Professional Fees |
| Rent |
| Repairs \& Maintenance |
| Supplies |
| Telephone |
| Training |
| College Classes |
| Travel |
| Utilities |
| Vehicle Expense |
| Bad Debt Expense |
| Miscellaneous Expense |
| Total Expenses |

# DELTA AREA ECONOMIC OPPORTUNITY CORPORATION 

Portageville, Missouri
Consolidated Statement of Cash Flows
For the Year Ended December 31, 2017

CASH FLOWS FROM OPERATING ACTIVITIES

| Change in Net Assets | \$ | 5,037,311.93 |
| :---: | :---: | :---: |
| Adjustments to Reconcile Change in Net Assets to Net Cash Used in |  |  |
| Operating Activities |  |  |
| Depreciation Expense |  | 672,944.86 |
| (Gain) Loss of Sale of Assets |  | $(8,621.64)$ |
| (Increase) Decrease in Grant and Contracts Receivable |  | 738,183.40 |
| (Increase) Decrease in Prepaid Expense |  | $(34,771.25)$ |
| (Increase) Decrease in Inventory |  | $(26,195.11)$ |
| Increase (Decrease) in Accounts Payable |  | 745,649.64 |
| Increase (Decrease) in Accrued Annual Leave |  | 6,513.14 |
| Increase (Decrease) in Accrued Payroll Withholdings |  | $(50,835.96)$ |
| Increase (Decrease) in Refundable Grant Advances |  | 160,415.80 |
| Increase (Decrease) in Accrued Interest |  | (312.77) |
| Net Cash Provided by (Used in) Operating Activities |  | 7,240,282.04 |
| CASH FLOWS FROM INVESTING ACTIVITIES |  |  |
| Payments for Purchase of Capital Assets |  | $(5,200,430.96)$ |
| Proceeds from the Sale of Capital Assets |  | 9,585.39 |
| Net Cash Provided by (Used in) Investing Activities |  | $(5,190,845.57)$ |
| CASH FLOWS FROM FINANCING ACTIVITIES |  |  |
| Proceeds from Draws on the Line of Credit |  | 50,500.00 |
| Principal Payments on Long-Term Debt |  | $(183,977.43)$ |
| Net Cash Provided by (Used in) Financing Activities |  | $(133,477.43)$ |
| Net Increase (Decrease) in Cash and Cash Equivalents |  | 1,915,959.04 |
| Cash and Cash Equivalents, Beginning of the Year |  | 2,168,132.13 |
| Cash and Cash Equivalents, End of the Year | \$ | 4,084,091.17 |
| pplemental Information: |  |  |
| Cash Paid for Interest | \$ | 113,687.27 |

Cash Paid for Interest
\$ 113,687.27

The accompanying notes are an integral part of the financial statements

# DELTA AREA ECONOMIC OPPORTUNITY CORPORATION 

Portageville, Missouri<br>Notes to the Consolidated Financial Statements

December 31, 2017

## 1. NATURE OF ACTIVITIES

Delta Area Economic Opportunity Corporation (the "Organization") is a nonprofit organization which serves the economically and socially disadvantaged persons in Scott, Stoddard, Mississippi, New Madrid, Dunklin, and Pemiscot counties in southeast Missouri. The consolidated financial statements include the accounts of Delta Area Economic Opportunity Corporation and affiliated organizations, Delta Area Community Development Corporation (DACDC), Scott City Apartments II, a 12 unit apartment complex located in Scott City, Missouri, Windwood Apartments, a 32 Unit apartment complex located in Vandalia, Missouri, Perryville Apartments, LLC, a 40 unit apartment complex located in Perryville, Missouri, and Valley View III Apartments, a 20 unit apartment complex located in Mountain View, Missouri. Material intercompany transactions and balances have been eliminated.

DACDC is the general partner for the twenty nine limited partnerships established to provide affordable housing for low income individuals. DACDC did not have any activity for the year ended December 31, 2017.

The Organization provides services, assistance, and activities to aid those of low income by enlarging employment opportunities, by improving human performance, motivation and productivity, and by bettering the conditions in which people live, learn, and work. The Organization administers the following grants to meet the needs of the area it serves: Head Start Programs, Low-Income Home Energy Assistance Programs, Community Services Block Grant Programs, Supportive Housing Assistance and Counseling, Family Planning, Employment and Training, and others. Expenses are broken down by program services. The following is a description of the program services:

Early Childhood Development - Provides educational, nutritional, health, social and special services to children of low-income families.
Community Services - Community services programs strive to reduce poverty and empower low-income families to become self-sufficient.
Weatherization Services - Provides services to help low-income people improve residential energy efficiency.
Energy Assistance - Provides utility assistance to low-income individuals to assist them with energy bills, this could be gas, electric, Propane, etc.
Emergency Services - Provides emergency shelter for up to 90 days and is equipped with a bed size for a maximum of 13 occupants.
Housing Services - Provides rental assistance to help low-income families afford decent, safe, and sanitary rental housing.

## 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

## Basis of Accounting

The Organization's program policy is to prepare financial statements on the accrual basis of accounting and, accordingly, reflect all significant receivables, payables, and other liabilities. Assets are recorded at cost when purchased, or in the case of gifts, at fair value at the date of the gift.

## 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

## Accounting Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenue and expenses during the reporting period. Actual results could differ from those estimates.

## Cash and Cash Equivalents

For purposes of the statement of cash flows, cash and cash equivalents include all highly liquid instruments with a maturity of three months or less when acquired.

## Inventory

Inventory consists of weatherization materials and work in progress and are valued at cost, using the first-in, first-out method (FIFO).

## Allowance for Doubtful Accounts

Grant and contract receivables are stated at unpaid balances, less an allowance for doubtful accounts. The Organization provides for losses on receivables using the allowance method. The allowance is based on experience, third-party contracts, and other circumstances, which may affect the ability of others to meet their obligations. Receivables are considered impaired if full principal payments are not received in accordance with the contractual terms. It is the Organization's policy to charge off uncollectible accounts receivable when management determines the receivable will not be collected.

## Capital Assets

It is the Organization's policy to capitalize costs with a useful life of more than one year and a value over $\$ 5,000.00$. Capital assets are stated at cost if purchased, and at fair value at the date of donation, if donated. Such items acquired under grants from Federal and state sources are considered to be owned by the Organization while used in the programs for which they are purchased or in programs authorized in the future. However, the funding source has a reversionary interest in the property. The Organization has $\$ 13,853,568.67$, net book value, of property in which the funding sources have a reversionary interest. Capital assets purchased or donated are accounted for in the corporate account and are depreciated based on estimated useful lives using the straight-line method as follows:
Buildings
Leasehold Improvements
Equipment
Vehicles

40 Years
15-20 Years
3-10 Years
5 Years

## Net Assets

The Organization's net assets are classified as follows:
Unrestricted net assets: Unrestricted net assets represent those net assets whose use is not restricted by donors, even though their use may be limited in other respects, such as by contract or by board designation. Changes in net assets arising from exchange transactions are included as well as resources derived from gifts and contributions. These resources are used at the discretion of the governing board to meet current expenses for any purpose.

## 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

Net Assets (Continued)
Temporarily restricted net assets: Temporarily restricted net assets consist of those net assets whose use by the Organization has been limited by donors to later periods of time or after specified dates or to specified purposes.

Permanently restricted net assets: Permanently restricted net assets consist of funds in which donors or other outside sources have stipulated, as a condition of the gift instrument, that the principal is to be maintained inviolate and in perpetuity, and invested for the purpose of producing present and future income, which may either be expended or added to principal.

## Contributions

Contributions received are recorded as unrestricted, temporarily restricted, or permanently restricted support depending on the existence and/or nature of any donor restrictions. Restricted contributions are required to be reported as temporarily restricted support and are then reclassified to unrestricted net assets upon expiration of the donor restrictions. If a restriction is satisfied in the same period the contribution is received, the contribution is reported as unrestricted.

## Promises to Give

Contributions are recognized when the donor makes a promise to give to the Organization that is, in substance, unconditional. Contributions that are restricted by the donor are reported as increases in unrestricted net assets if the restrictions expire in the fiscal year in which the contributions are recognized. All other donor-restricted contributions are reported as increases in temporarily or permanently restricted net assets depending on the nature of the restrictions. When a restriction expires, temporarily restricted net assets are reclassified to unrestricted net assets. The Organization had no promises to give at December 31, 2017.

## Income Taxes

The Organization is exempt from Federal income taxes under IRS Code Section 501(c)3. In addition, the Organization qualifies for the charitable contribution deduction under Section $170(\mathrm{~b})(1)(\mathrm{A})$ and has been classified as an organization that is not a private foundation under Section 509(a)(2).

## In-Kind Goods/Services

The Organization receives donated services as part of its Head Start program. In-kind contributions are shown both as support and expenditures in this program, and is recorded at the fair value of the goods or services at the time of donation. Amounts included are only those allowable under generally accepted accounting principles.

## Allocated Costs

The Organization allocates its expenses on a functional basis among its various programs and support activities. Expenses that can be identified with a specific program and support activity are allocated directly according to their natural expenditure classification. Other expenses that are common to several functions are allocated using various allocation methods.

## 3. CONCENTRATION OF CREDIT RISK

At year-end, the Organization's carrying amount of deposits including the USDA restricted cash was $\$ 4,073,988.17$. The bank balance was held by two banks and in escrow with Missouri Housing Development Corporation resulting in a concentration of credit risk. The bank balance was $\$ 4,198,855.95$. Of the bank balance, $\$ 723,347.87$ was covered by FDIC insurance, $\$ 3,310,412.34$ was collateralized by pledged securities held under joint custody receipts by a third-party bank in the Organization's name and the remaining $\$ 165,095.74$ was held in escrow with Missouri Housing Development Corporation.

## 4. GRANT AND CONTRACTS RECEIVABLE, NET

Grant and contracts receivable at December 31, 2017, consist of amounts due under the following programs, net of allowances for uncollectible amounts:

| Community Services Block Grant | $\$ 21,884.49$ |
| :--- | ---: |
| DOE/Weatherization Grant | $15,899.13$ |
| LIHEAP/Weatherization Grant | $24,048.71$ |
| MHTF - Rental Assistance | $14,358.54$ |
| MHDC Home Repair | $80,811.84$ |
| Cultivating Delta Leaders | $3,622.71$ |
| Liberty Gas | $10,017.33$ |
| BRAVE - DVSS/SSVF | $54,312.16$ |
| MTF - Emergency Assistance | $3,019.89$ |
| HUD-SHP Permanent Housing Grant | $33,783.61$ |
| USDA/CCFP Grant | $90,783.23$ |
| Head Start - USDA | $39,068.45$ |
| Head Start Grant | $306,613.29$ |
| Agency Funds | $9,259.50$ |
| MIECHV EHS Grant | $130,523.34$ |
| Emergency Shelter | $13,110.88$ |
| Housing First - Chronically Homeless | $4,743.80$ |
| Ameren Gas | $9,315.69$ |
| Ameren Electric | 0.31 |
| Bootheel Home Repair-AHP | 344.45 |
| Pulling It All Together - Delta Corps | 816.69 |
| Associated Electric Cooperative, Inc. | $6,731.19$ |
| Missouri Foundation Health | $19,027.26$ |
| Apartment Rent | $2,850.35$ |
|  | $\underline{\$ 1,094,946.84}$ |

All grant and contracts receivable at December 31, 2017, are considered collectible. Accordingly, the allowance for uncollectibility is zero.

## 5. INVENTORY

Inventory consists of the following at December 31, 2017 :

Work in Progress \$ 68,242.30
Work in progress consists of expenses applied to houses in the weatherization program that have not yet been billed due to the homes not being complete.

## 6. CAPITAL ASSETS

Following are the changes in capital assets for the year ended December 31, 2017:

|  | $\begin{gathered} \text { Balance } \\ 12 / 31 / 2016 \end{gathered}$ | Transfers | Additions | Retirements | $\begin{aligned} & \text { Balance } \\ & 12 / 31 / 2017 \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Capital Assets |  |  |  |  |  |
| Land | 527,657.69 | - | - | - | 527,657.69 |
| Land Improvements | - | - | 148,362.13 | - | 148,362.13 |
| Construction in progress | 6,360,797.01 | (6,305,227.01) | 255,320.32 | - | 310,890.32 |
| Build ings and Improvements | 5,745,722.79 | 6,305,227.01 | 3,863,002.27 | - | 15,913,952.07 |
| Leasehold Improvements | - | - | 19,457.90 | - | 19,457.90 |
| Equipment | 786,346.09 | - | 173,867.54 | $(27,696.55)$ | 932,517.08 |
| Vehicles | 3,011,221.22 | - | 740,420.80 | $(285,640.00)$ | 3,466,002.02 |
| Total Agency Captial Assets | 16,431,744.80 | - | 5,200,430.96 | (313,336.55) | 21,318,839.21 |
| Accumulated Depreciation |  |  |  |  |  |
| Land Improvements | - | - | 6,694.17 | - | 6,694.17 |
| Build ings and Improvements | 1,250,737.83 | - | 264,068.18 | - | 1,514,806.01 |
| Leasehold Improvements | - | - | 81.07 | - | 81.07 |
| Equipment | 550,357.62 | - | 77,114.27 | $(26,732.80)$ | 600,739.09 |
| Vehicles | 2,148,411.21 | - | 324,987.17 | $(285,640.00)$ | 2,187,758.38 |
| Total Accumulated Depreciation | 3,949,506.66 | - | 672,944.86 | (312,372.80) | 4,310,078.72 |
| Net CapitalAssets | 12,482,238.14 | - | 4,527,486.10 | (963.75) | 17,008,760.49 |

## 7. REFUNDABLE GRANT ADVANCES

Refundable grant advances at December 31, 2017, consist of grant funds received in excess of expenditures in the following programs:

| LIHEAP/ECIP Grant | $\$ 1,484,973.60$ |
| :--- | ---: |
| Shelter Plus Care | $10,209.00$ |
| USDA/CACFP Grant | $10,300.00$ |
| MDHC Home Repair | $2,685.66$ |
| MHTF - Emergency Assistance | $1,248.59$ |
| Early Head Start Subsidy Program | $6,113.94$ |
| SMAAA Navigator | 872.88 |
| HUD SHP - Permanent Housing | $(343.13)$ |

$\$ 1,516,060.54$

## 8. LINE OF CREDIT

The Organization has obtained a line of credit with First State Community Bank, Farmington, MO for operating expenses. The interest rate on the line of credit is $3.75 \%$. The balance on the note at December 31, 2017 was $\$ 50,500.00$ and interest paid during the fiscal year ended December 31, 2017, was $\$ 560.62$.

## 9. NOTES PAYABLE

The Organization has the following notes payable which are secured by real estate mortgages.

The Organization signed an agreement dated July 15, 2004, with USDA Rural Development to assist in the renovation of a commercial building to house the Sikeston Head Start, which requires 25 annual principal and interest payments at $\$ 22,764.00$ each, beginning July 15, 2005, including interest at $4.75 \%$ through July 15, 2030. The note is secured by real property located in Sikeston, Missouri and includes a Federal interest on the property. The balance on this note at December 31, 2017, is:

The Organization signed an agreement dated July 15, 2004, with USDA Rural Development to assist in the purchase of a commercial building to house the Sikeston Head Start, which requires 25 annual principal and interest payments at $\$ 24,102.00$ each, beginning July 15, 2005, including interest at $4.375 \%$ through July 15,2030 . The note is secured by real property located in Sikeston, Missouri and includes a Federal interest on the property. The balance on this note at December 31, 2017, is:

204,263.45

The Organization signed an agreement dated June 16, 2005, with USDA Rural Development to assist in the renovation of the Head Start building in Kennett, Missouri, which requires 25 annual principal and interest payments at $\$ 55,402.00$ each, beginning June 16 , 2006, including interest at $4.25 \%$ through June 16,2031 . The note is secured by real property located in Kennett, Missouri and includes a Federal interest on the property. The balance on this note at December 31, 2017, is:

493,566.45
The Organization signed an agreement dated January 5, 2006, with USDA Rural Development to assist in the purchase of a commercial building to be used to house the Dexter Head Start center, which requires 25 annual principal and interest payments at $\$ 14,596.00$ each, beginning January 5, 2007, including interest at 4.125\% through January 5, 2032. The note is secured by real property located in Dexter, Missouri. The balance on this note at December 31, 2017, is:
$144,334.48$

The Organization signed an agreement dated February 25, 2008, with USDA Rural Development to assist in the purchase of a commercial building to be used to house the Caruthersville Head Start center, which requires 25 annual principal and interest payments at $\$ 54,426.00$ each, beginning February 26, 2010, including interest at $4.125 \%$ through February 26, 2033. The note is secured by real property located in Dexter, Missouri. The balance on this note at December 31, 2017, is:

558,284.25

## 9. NOTES PAYABLE (Continued)

The Organization signed an agreement dated May 6, 2010, with USDA Rural Development to assist in the purchase of a commercial building to be used to house the Bootheel Regional Anti-Violence Experiment Domestic Violence, which requires 15 annual principal and interest payments at $\$ 4,083.00$ each, beginning May 6, 2011, including interest at $4.125 \%$ through May 2025 . The note is secured by real property located in Malden, Missouri. The balance on this note at December 31, 2017, is:

The Organization signed an agreement dated December 27, 1984, with USDA Rural Development to assist in the purchase of a multi-family housing unit, which requires 600 monthly consecutive principal and interest payments at $\$ 2,501.40$ each, including interest at $11.875 \%$ through December 1, 2034. The note is secured by real property located in Scott City, Missouri. The balance on this note at December 31, 2017 is:

The Organization signed an agreement dated June 1, 2014, with Missouri Housing Development Corporation (MHDC) to assist in the purchase of a multi-family housing unit, which requires 285 monthly consecutive principal and interest payments at $\$ 2,781.42$ each, including interest at $1.0 \%$ through March 1, 2038. The note is secured by real property located in Vandalia Missouri. The balance on this note at December 31, 2017 is:

The Organization assumed an agreement dated June 30, 2015, with Missouri Housing Development Corporation (MHDC) to assist in the purchase of a multi-family housing unit, which requires 160 monthly consecutive principal and interest payments at \$1,752.94 each, including interest at $1.0 \%$ through October 31, 2028. The note is secured by real property located in Perryville, Missouri. The balance on this note at December 31, 2017 is:

The Organization assumed an agreement dated June 30 2015, with Missouri Housing Development Corporation (MHDC) to assist in the purchase of a multi-family housing unit, which requires 159 monthly consecutive principal and interest payments at $\$ 2,546.08$ each, including interest at $7.434 \%$ through September 11, 2028. The note is secured by real property located in Perryville, Missouri. The balance on this note at December 31, 2017 is:

25,256.17

218,506.00

611,614.70

227,927.64

215,885.56

## 9. NOTES PAYABLE (Continued)

The Organization assumed an agreement dated February 23, 2011, with Missouri Housing Development Corporation (MHDC) to assist in the purchase of a multi-family housing unit, which requires 600 monthly consecutive principal and interest payments at $\$ 2,667.56$ each, including interest at $4.5 \%$ through February 28,2061 . The note is secured by real property located in Mountain View, Missouri. The balance on this note at December 31, 2017 is:
\$ 609,011.25

The Organization signed an agreement dated July 28, 2016, with First State Bank to purchase three vehicles, which requires 60 monthly principal and interest payments at $\$ 1,181.10$ each, including interest at $4.90 \%$ through August 1, 2020. The note is secured by the three vehicles purchased. The balance on this note at December 31, 2017 is:

34,735.05

Total Notes Payable
$\$ \quad 3,516,644.52$

The following is a summary of changes in notes payable for the year ended December 31, 2017:

| Obligations: | $\begin{gathered} \text { Principal } \\ \text { December 31, } \\ 2016 \\ \hline \end{gathered}$ | Principal Received (Paid) | Principal December 31, 2017 | Interest Paid |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Sikeston Building | \$ 187,427.15 | \$ (14,167.63) | \$ 173,259.52 | \$ | 8,596.37 |
| Sikeston Renovations | 219,082.02 | $(14,818.57)$ | 204,263.45 |  | 9,289.43 |
| Kennett Renovations | 527,215.61 | $(33,649.16)$ | 493,566.45 |  | 21,754.84 |
| Dexter Building | 152,794.83 | $(8,460.35)$ | 144,334.48 |  | 6,143.65 |
| Caruthersville Building | 588,997.78 | $(30,713.53)$ | 558,284.25 |  | 23,718.47 |
| BRAVE | 28,239.38 | $(2,983.21)$ | 25,256.17 |  | 1,108.79 |
| Scott City Building | 222,345.41 | $(3,839.41)$ | 218,506.00 |  | 2,727.41 |
| Windwood Apartments | 638,728.50 | $(27,113.80)$ | 611,614.70 |  | 6,263.24 |
| Perryville Note 1 | 241,003.95 | $(13,076.31)$ | 227,927.64 |  | 17,476.65 |
| Perryville Note 2 | 234,660.15 | $(18,774.59)$ | 215,885.56 |  | 2,260.69 |
| Valley View Apartments | 613,506.15 | $(4,494.90)$ | 609,011.25 |  | 11,689.26 |
| Auto Loan | 46,621.02 | $(11,885.97)$ | 34,735.05 |  | 2,047.23 |
|  | \$3,700,621.95 | \$ $(183,977.43)$ | \$ 3,516,644.52 | \$ | 113,687.27 |

9. NOTES PAYABLE (Continued)

The schedule of maturities of notes payable is as follows:

| Year Ending December 31: |  | Amount |  |
| :---: | :---: | :---: | :---: |
| 2018 | \$ |  | 191,244.21 |
| 2019 |  |  | 198,957.70 |
| 2020 |  |  | 202,406.30 |
| 2021 |  |  | 201,137.70 |
| 2022 |  |  | 209,414.73 |
| 2023-2027 |  |  | 1,078,718.36 |
| 2028-2032 |  |  | 700,713.08 |
| 2033-2037 |  |  | 265,662.56 |
| 2038-2042 |  |  | 71,601.46 |
| 2043-2047 |  |  | 79,205.10 |
| 2048-2052 |  |  | 99,148.64 |
| 2053-2057 |  |  | 124,113.85 |
| 2058-2062 |  |  | 94,320.83 |
| Total |  | \$ | 3,516,644.52 |

## 10. OPERATING LEASES

As of December 31, 2017, the Organization has entered into a number of operating leases for various office equipment, classroom and office space. Total payments for the year ended December 31, 2017, was $\$ 150,074.64$. Under the current lease agreements, the future minimum lease rentals are as follows:

| 2018 | $\$$ | $47,708.00$ |
| :---: | ---: | ---: |
| 2019 |  | $37,508.00$ |
| 2020 | $36,258.00$ |  |
| 2021 |  | $20,274.00$ |
| 2022 | $1,200.00$ |  |
| $2023-2027$ |  | $6,000.00$ |
| $2028-2031$ | $2,800.00$ |  |

## 11. COMPENSATED ABSENCES

## Vacation Pay

All regular, full-time employees are eligible for paid time off benefits based upon the employee's anniversary date. Vacation time is accrued or earned based upon the employee's length of service and on the time actually worked. Unused vacation time may be carried over to the next year up to a maximum of 40 hours. Vacation time is earned at a rate of one hour for every sixteen hours worked for employees with zero to five years of service, and at a rate of one hours for every fourteen hours worked for employees with over five years of service.

## Sick Leave

All regular, full-time employees earn paid sick leave annually. All employees accrue sick leave at a rate of one hours for every sixteen hours worked up to a maximum of 528 hours. Unused time earned for sick leave is lost if the employee is terminated for any reason.

## 11. COMPENSATED ABSENCES (Continued)

The Organization determines a liability for compensated absences when the following conditions are met:

1. The Organization's obligation relating to employees' rights to receive compensation for future absences is attributable to employee services already rendered.
2. The obligation relates to the rights that vest or accumulate.
3. Payment of the compensation is probable.
4. The amount can be reasonably estimated and is material to the financial statements.

In accordance with the above criteria, the Organization has accrued a liability for vacation pay which has been earned, but not taken, by Organization employees. The Organization has not accrued a liability for sick leave earned, but not taken, by Organization employees, in accordance with guidance provided by FASB ASC 710-10-25-7, as the amounts cannot be reasonably estimated at this time.

## 12. EMPLOYEE BENEFIT PLANS

The Organization has a 403(B) plan available for its employees. Employees are eligible to contribute from day 1 of employment and eligible for company match after one complete full year of service and 1000 hours of service. The Organization will contribute a portion equal to $2 \%$ of an employee's gross wage after one year of service. The Organization will also match a percent contributed by the employee up to $3 \%$. Total contributions made by the Organization into the plan on behalf of the employees for the year ended December 31, 2017 was \$233,439.78.

## 13. TEMPORARILY RESTRICTED NET ASSETS

Temporarily restricted net assets consist of donations and other revenues restricted by purpose and are tracked though the use of program codes in the accounting software. Amounts presented below are the balances by program.

| Head Start Non-Federal Donations | $\$$ | $26,877.21$ |
| :--- | ---: | ---: |
| Municipal Light Donations | $2,959.67$ |  |
| Liberty - Share the Warmth | $47,820.62$ |  |
| County Donations | $18,433.98$ |  |
| Ameren UE Pilot Projects |  | $2,079.97$ |
| Missouri Foundation for Health | $40,452.26$ |  |
|  |  |  |
| Total Temporarily Restricted Net Assets | $\$ \quad 138,623.71$ |  |

## 14. IN-KIND CONTRIBUTIONS

Under the grant agreements, the Organization (grantee) receives a percentage of total estimated project funds from the Federal government. The balance of the project funds is contributed to the Organization from non-Federal sources in the form of "in-kind" contributions of services or property from the Organization, delegated agencies, the community, or non-Federal governmental organizations. The services and goods donated are valued according to the grant guidelines. Presently, the Head Start and Early Head Start programs are the only programs requiring in-kind match. In-kind revenues and in-kind expenses that are allowable under generally accepted accounting principles (GAAP) have been recognized in the Head Start and Early Head Start programs.

| Head Start 07CH010292-02 | Travel | \$ | 52,803.31 |
| :---: | :---: | :---: | :---: |
|  | Supplies |  | 55,656.07 |
|  | Space |  | 845,568.17 |
|  | Volunteers - Parents |  | ,393,898.45 |
|  | Total In-Kind |  | 2,347,926.00 |
|  | Non-GAAP |  | ,393,898.45) |
|  | GAAP In-Kind | \$ | 954,027.55 |
| Early Head Start 07HP0011-02-02 | Travel | \$ | 4,842.36 |
|  | Supplies |  | 175,715.29 |
|  | Volunteers - Parents |  | 102,097.94 |
|  | Total In-Kind |  | 282,655.59 |
|  | Non-GAAP |  | $(102,097.94)$ |
|  | GAAP In-Kind | \$ | 180,557.65 |

## 15. REAL ESTATE JOINT VENTURES

The Organization is involved in 3 real estate joint ventures and Delta Area Community Development Corporation (DACDC) is involved in 29 real estate joint ventures. All joint ventures are for affordable housing development projects in their service area. The Organization and DACDC ownership interest is $.01 \%$ in 18 of the properties, $.0051 \%$ in 12 of the properties, $.0049 \%$ in one property, and $5 \%$ in one property. The original capital contributions ranged from $\$ 5.00$ to $\$ 100.00$ at the initial startup time. Federal and state grants and tax credits, permanent loan financing, and the capital contributions of the limited partners financed a significant portion of each of the project's total cost.

The primary reason for admission of the Organization and Delta Area Community Development Corporation (a related entity) as a general partner in these real estate joint ventures is to qualify the projects for federal and state grants, tax credits, and permanent financing which are favorable to the development of the low income housing projects. While the Organization and Delta Area Community Development Corporation (a related entity) have an ownership interest in these real estate joint ventures, the financial nature of these interests are de minimis and are, therefore, not reported in the financial statements.

## 16. CONTINGENT LIABILITIES

Amounts received or receivable from grantor agencies are subject to audit and adjustment by grantor agencies, principally the federal government. Any disallowed claims, including amounts already collected, may constitute a liability of the applicable funds. The amount, if any, of expenditures which may be disallowed by the grantor cannot be determined at this time, although the Organization expects such amounts, if any, to be immaterial.

## 17. CONCENTRATION OF RISK

Most of the Organization's revenues are in the form of grants from federal and state sources. The Organization's ability to continue operations if the grant programs were lost or canceled is unknown.

## 18. SUBSEQUENT EVENTS

The Organization evaluated events and transactions occurring subsequent to December 31, 2016, through August 17, 2018, the date the financial statements were available to be issued. During this period, there were no subsequent events requiring recognition in the financial statements. Additionally, there were no nonrecognized subsequent events requiring disclosure.

$\left|\begin{array}{c}\infty \\ \alpha \\ \vdots \\ \alpha \\ \alpha \\ \alpha\end{array}\right|$


DELTA AREA ECONOMIC OPPORTUNITY CORPORATION

DELTA AREA ECONOMIC OPPORTUNITY CORPORATION Portageville, Missouri
Combining Schedule of Activities
For the Year Ended December 31, 2017

Combining Schedule of Activities
For the Year Ended December 31, 2017

PEA ECONOMIC OPPORTUNITY CORPORATION
Portageville, Missouri
Combining Schedule of Activities
For the Year Ended December 31, 2017



| Revenues and Gains |
| :--- |
| Contributions |
| Grant Revenue - Federal |
| Grant Revenue - State |
| Local |
| Local - Non-Cash |
| Program Fee Income |
| Housing Rent |
| Reimbursements |
| Other Income |
| Interest Income |
| Gain (Loss) on Sale of Assets |
| Total Revenues and Gains |
| Expenditures |
| Salaries \& Wages |
| Salaries \& Wages Non-Cash |
| Fringe Benefits |
| Agency Activities, Public Relations |
| Advertising |
| Board Expense |
| Building Maintenance \& Repair |
| Building Renovations |
| Client Assistance \& Program Costs |
| Computer Software |
| Contractual |
| Depreciation Expense |
| Dues \& Subscriptions |
| Equipment - Small |
| Indirect Cost |
| Insurance |
| Interest Expense |
| Postage |
| Printing \& Publications |
| Professional Fees |
| Rent |
| Rent Non-Cash |
| Repairs \& Maintenance |
| Supplies |
| Supplies Non-Cash |
| Telephone |
| Training |
| College Classes |
| Transfers To/From |
| Travel |
| Travel Non-Cash |
| Utilities |
| Vehicle Expense |
| Bad Debt Expense |
| Miscellaneous Expense |
| Total Expenditures |
| Excess Revenues and Gains |
| Over (Under) Expenditures |
| Net Assets, 12/31/2016 |
| Net Assets, 12/31/2017 |

# DELTA AREA ECONOMIC OPPORTUNITY CORPORATION 

Portageville, Missouri
COMMUNITY SERVICES BLOCK GRANT PROGRAM
GRANT NO. PG281300005
For the Program Period October 1, 2016 to September 30, 2017
Schedule of Revenue and Expenses


# DELTA AREA ECONOMIC OPPORTUNITY CORPORATION 

Portageville, Missouri

HEAD START PROGRAM GRANT NO. 07CH010292-02
For the Program Year Ended December 31, 2017
Schedule of Revenue and Expenses Compared with Budget

|  | BUDGET |  | ACTUAL |  | VARIANCE - <br> FAVORABLE (UNFAVORABLE) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| REVENUE |  |  |  |  |  |  |
| Grant Revenue - Head Start | \$ | 9,391,705.00 | \$ | 9,392,705.00 | \$ | 1,000.00 |
| Grant Revenue - Other |  | - |  | - |  | - |
| Grantee's In-Kind Contributions |  | 2,347,926.00 |  | 2,347,926.00 |  | - |
| TOTAL REVENUE |  | 11,739,631.00 |  | 11,740,631.00 |  | 1,000.00 |
| EXPENSES |  |  |  |  |  |  |
| Direct Costs |  |  |  |  |  |  |
| Personnel |  | 4,245,687.00 |  | 4,220,103.46 |  | 25,583.54 |
| Fringe Benefits |  | 1,708,318.00 |  | 1,643,003.89 |  | 65,314.11 |
| Travel |  | 19,244.00 |  | 10,372.28 |  | 8,871.72 |
| Equipment |  | 616,000.00 |  | 563,290.00 |  | 52,710.00 |
| Supplies |  | 653,353.00 |  | 731,420.14 |  | (78,067.14) |
| Contractual |  | 28,375.00 |  | 30,703.61 |  | $(2,328.61)$ |
| Facilities/Construction |  | - |  | 50,500.00 |  | $(50,500.00)$ |
| Other |  | 1,406,249.00 |  | 1,439,738.74 |  | $(33,489.74)$ |
| Indirect Costs |  | 714,479.00 |  | 703,572.88 |  | 10,906.12 |
| Total Expenses |  | 9,391,705.00 |  | 9,392,705.00 |  | $(1,000.00)$ |
| Grantee's In-Kind Expenses |  |  |  |  |  |  |
| Personnel and Supplies |  | 2,347,926.00 |  | 2,347,926.00 |  | - |
| TOTAL EXPENSES |  | 11,739,631.00 |  | 11,740,631.00 |  | $(1,000.00)$ |
| REVENUE OVER (UNDER) |  |  |  |  |  |  |
| EXPENSES | \$ | - | \$ | - | \$ | - |

# DELTA AREA ECONOMIC OPPORTUNITY CORPORATION 

Portageville, Missouri
HEAD START PROGRAM
GRANT NO. 07CH010292-02
For the Program Year Ended December 31, 2017
Reconciliation of Final Financial Report to Audited Financial Statements

|  | UNOBLIGATED <br> BALANCE OF <br> FEDERAL FUNDS |
| :---: | :---: |
| Unobligated Balance of Federal Funds on Financial Status Report | \$ |
| Adjustments: <br> None | - |
| Balance of Grant Funds Not Received to Carryover to Program Year Ending December 31, 2018 | \$ |

## DELTA AREA ECONOMIC OPPORTUNITY CORPORATION DOE LIHEAP

Subgrant Number: G-18-LIHEAP-18-02

## RECONCILIATION OF REVENUES AND EXPENSES

FOR THE PERIOD OF October 1, 2017 to December 31, 2017

| DIVISION OF ENERGY |  | SUBGRANTEE |  |
| :---: | :---: | :---: | :---: |
| Beginning Fund Balance | 0 | Beginning Fund Balance | 0 |
| Revenue |  | Revenue |  |
| Grant Income | 80,884 | Grant Income | 81,978 |
| Program Income | 0 | Program Income | 0 |
| Total Revenue | 80,884 | Total Revenue | 81,978 |
| Expenditures |  | Expenditures |  |
| Administration | 2,709 | Administration | 2,709 |
| Insurance | 0 | Insurance | 0 |
| Financial Audit | 467 | Financial Audit | 467 |
| Leveraging | 0 | Leveraging | 0 |
| T\&TA | 4,683 | T\&TA | 4,683 |
| Program Operations | 73,025 | Program Operations | 74,119 |
| Total Expenditures | 80,884 | Total Expenditures | 81,978 |
| Ending Fund Balance | 0 | Ending Fund Balance | 0 |
|  |  | Ending Cash on Hand | 0 |
|  |  | Ending Inventory | 0 |

Subgrantee amounts differ from Energy Center due to generally accepted accounting principles accrual accounting adjustments. Amounts reported were accurate and support was available at time of filing.

## RECONCILIATION OF REVENUES AND EXPENSES

FOR THE PERIOD OF October 1, 2016 to September 30, 2017

## DIVISION OF ENERGY

| Beginning Fund Balance | 0 |
| :--- | ---: |
| Revenue |  |
| Grant Income | 257,972 |
| Program Income | 0 |
| Total Revenue | 257,972 |
| Expenditures |  |
| Administration | 10,129 |
| Insurance | 1,024 |
| Financial Audit | 0 |
| Leveraging | 0 |
| T\&TA | 7,343 |
| Program Operations | 239,476 |
| Total Expenditures | 257,972 |
| Ending Fund Balance | 0 |

## SUBGRANTEE

Beginning Fund Balance

## Revenue

| Grant Income | 257,972 |
| :--- | ---: |
| Program Income | 0 |
| Total Revenue | 257,972 |

## Expenditures

| Administration | 10,129 |
| :--- | ---: |
| Insurance | 1,024 |
| Financial Audit | 0 |
| Leveraging | 0 |
| T\&TA | 7,343 |
| Program Operations | 239,476 |
| Total Expenditures | 257,972 |
| Ending Fund Balance | 0 |
| Ending Cash on Hand | 0 |
| Ending Inventory | 0 |

## DELTA AREA ECONOMIC OPPORTUNITY CORPORATION <br> LIBERTY UTILITIES

Subgrant Number: G18-14-0152-3-02

## RECONCILIATION OF REVENUES AND EXPENSES

FOR THE PERIOD OF November 1, 2017 to December 31, 2017

## DIVISION OF ENERGY

| Beginning Fund Balance | 0 | Beginning Fund Balance | 0 |
| :---: | :---: | :---: | :---: |
| Revenue |  | Revenue |  |
| Grant Income | 12,499 | Grant Income | 12,263 |
| Program Income | 0 | Program Income | 0 |
| Total Revenue | 12,499 | Total Revenue | 12,263 |
| Expenditures |  | Expenditures |  |
| Administration | 646 | Administration | 646 |
| Insurance | 243 | Insurance | 243 |
| Financial Audit | 0 | Financial Audit | 0 |
| Leveraging | 0 | Leveraging | 0 |
| T\&TA | 0 | T\&TA | 0 |
| Program Operations | 11,610 | Program Operations | 11,374 |
| Total Expenditures | 12,499 | Total Expenditures | 12,263 |
| Ending Fund Balance | 0 | Ending Fund Balance | 0 |
|  |  | Ending Cash on Hand | 0 |
|  |  | Ending Inventory | 0 |

## SUBGRANTEE

## Expenditures

Administration

Subgrantee amounts differ from Energy Center due to generally accepted accounting principles accrual accounting adjustments. Amounts reported were accurate and support was available at time of filing.

LIBERTY UTILITIES
Subgrant Number: G17-14-0152-2-02
RECONCILIATION OF REVENUES AND EXPENSES
FOR THE PERIOD OF November 1, 2016 to October 31, 2017

| DIVISION OF ENERGY |  | SUBGRANTEE |  |
| :---: | :---: | :---: | :---: |
| Beginning Fund Balance | 58,963 | Beginning Fund Balance | 58,963 |
| Revenue |  | Revenue |  |
| Grant Income |  | Grant Income |  |
| Program Income | 0 | Program Income | 0 |
| Total Revenue | 0 | Total Revenue | 0 |
| Expenditures |  | Expenditures |  |
| Administration | 3,324 | Administration | 3,324 |
| Insurance | 176 | Insurance | 176 |
| Financial Audit | 0 | Financial Audit | 0 |
| Leveraging | 0 | Leveraging | 0 |
| T\&TA | 0 | T\&TA | 0 |
| Program Operations | 55,463 | Program Operations | 55,463 |
| Total Expenditures | 58,963 | Total Expenditures | 58,963 |
| Ending Fund Balance | 0 | Ending Fund Balance | 0 |
|  |  | Ending Cash on Hand | 0 |
|  |  | Ending Inventory | 0 |

## DIVISION OF ENERGY

| Beginning Fund Balance | 0 |
| :--- | ---: |
| Revenue |  |
| Grant Income | 10,762 |
| Program Income | 0 |
| Total Revenue | 10,762 |
| Expenditures |  |
| Administration | 387 |
| Insurance | 74 |
| Financial Audit | 0 |
| Leveraging | 0 |
| T\&TA | 0 |
| Program Operations | 10,301 |
| Total Expenditures | 10,762 |
| Ending Fund Balance | 0 |

## SUBGRANTEE

Beginning Fund Balance

## Revenue

Grant Income

Program Income

Total Revenue
Expenditures

Administration

Insurance

Financial Audit

Leveraging

T\&TA

Program Operations

Total Expenditures 10,762

Ending Fund Balance

Ending Cash on Hand

Ending Inventory

10,301

## DIVISION OF ENERGY

## SUBGRANTEE

Beginning Fund Balance

## Revenue

Grant Income

Program Income

Total Revenue
Expenditures

Administration

Insurance

Financial Audit

Leveraging

T\&TA

Program Operations

Total Expenditures

Ending Fund Balance

Ending Cash on Hand

Ending Inventory

52,660

55,946

## DELTA AREA ECONOMIC OPPORTUNITY CORPORATION AMEREN UE GAS

Subgrant Number: G18-10-0363-7-02

## RECONCILIATION OF REVENUES AND EXPENSES

FOR THE PERIOD OF November 1, 2017 to December 31, 2017

## DIVISION OF ENERGY

| Beginning Fund Balance | 0 | Beginning Fund Balance | 0 |
| :---: | :---: | :---: | :---: |
| Revenue |  | Revenue |  |
| Grant Income | 609 | Grant Income | 611 |
| Program Income | 0 | Program Income | 0 |
| Total Revenue | 609 | Total Revenue | 611 |
| Expenditures |  | Expenditures |  |
| Administration | 62 | Administration | 62 |
| Insurance | 0 | Insurance | 0 |
| Financial Audit | 0 | Financial Audit | 0 |
| Leveraging | 0 | Leveraging | 0 |
| T\&TA | 0 | T\&TA | 0 |
| Program Operations | 547 | Program Operations | 549 |
| Total Expenditures | 609 | Total Expenditures | 611 |
| Ending Fund Balance | 0 | Ending Fund Balance | 0 |
|  |  | Ending Cash on Hand | 0 |
|  |  | Ending Inventory | 0 |

## SUBGRANTEE

## Expenditures

Administration

Insurance

Financial Audit

Leveraging

T\&TA

Program Operations

Total Expenditures 611

Ending Fund Balance
Ending Cash on Hand

Ending Inventory

0

Subgrantee amounts differ from Energy Center due to generally accepted accounting principles accrual accounting adjustments. Amounts reported were accurate and support was available at time of filing.

# DELTA AREA ECONOMIC OPPORTUNITY CORPORATION <br> AMEREN UE GAS 

Subgrant Number: G17-10-0363-6-02
RECONCILIATION OF REVENUES AND EXPENSES
FOR THE PERIOD OF November 1, 2016 to October 31, 2017

## DIVISION OF ENERGY

## Revenue

| Grant Income | 16,875 |
| :--- | ---: |
| Program Income | 0 |
| Total Revenue | 16,875 |

Expenditures

| Administration | 649 |
| :--- | ---: |
| Insurance | 145 |
| Financial Audit | 0 |
| Leveraging | 0 |
| T\&TA | 0 |
| Program Operations | 16,081 |
| Total Expenditures | 16,875 |
| Ending Fund Balance | 0 |

Financial Audit 0

0T\&TA

0

Program Operations 16,081

Total Expenditures
16,875

Ending Fund Balance
0

16,875

## SUBGRANTEE

Beginning Fund Balance

## Revenue

Grant Income

Program Income

Total Revenue
Expenditures

| Administration | 649 |
| :--- | ---: |
| Insurance | 145 |
| Financial Audit | 0 |
| Leveraging | 0 |
| T\&TA | 0 |
| Program Operations | 16,081 |
| tal Expenditures | 16,875 |

Ending Fund Balance
Ending Cash on Hand
Ending Inventory

# DELTA AREA ECONOMIC OPPORTUNITY CORPORATION DOE 

Subgrant Number: G-17-EE0007930-02

## RECONCILIATION OF REVENUES AND EXPENSES

FOR THE PERIOD OF July 1, 2017 to December 31, 2017

## DIVISION OF ENERGY

| Beginning Fund Balance | 0 | Beginning Fund Balance | 0 |
| :---: | :---: | :---: | :---: |
| Revenue |  | Revenue |  |
| Grant Income | 108,803 | Grant Income | 108,664 |
| Program Income | 0 | Program Income | 0 |
| Total Revenue | 108,803 | Total Revenue | 108,664 |
| Expenditures |  | Expenditures |  |
| Administration | 6,244 | Administration | 6,244 |
| Insurance | 1,398 | Insurance | 1,398 |
| Financial Audit | 398 | Financial Audit | 398 |
| Leveraging | 0 | Leveraging | 0 |
| T\&TA | 3,734 | T\&TA | 3,734 |
| Program Operations | 97,029 | Program Operations | 96,890 |
| Total Expenditures | 108,803 | Total Expenditures | 108,664 |
| Ending Fund Balance | 0 | Ending Fund Balance | 0 |
|  |  | Ending Cash on Hand | 0 |
|  |  | Ending Inventory | 0 |

Subgrantee amounts differ from Energy Center due to generally accepted accounting principles accrual accounting adjustments. Amounts reported were accurate and support was available at time of filing.

## DELTA AREA ECONOMIC OPPORTUNITY CORPORATION DOE <br> Subgrant Number: G-16-EE0006164-4-02 <br> RECONCILIATION OF REVENUES AND EXPENSES <br> FOR THE PERIOD OF July 1, 2016 to June 30, 2017

## DIVISION OF ENERGY

Beginning Fund Balance

## Revenue

Grant Income

Program Income

Total Revenue
Expenditures

Administration 8,362

Insurance 1,859

Financial Audit 477

Leveraging 0

T\&TA
8,285

Program Operations 169,470

Total Expenditures

Ending Fund Balance

## SUBGRANTEE

Beginning Fund Balance

## Revenue

## Grant Income

Program Income

Total Revenue
Expenditures

| Administration | 8,362 |
| :--- | ---: |
| Insurance | 1,859 |
| Financial Audit | 477 |
| Leveraging | 0 |
| T\&TA | 8,285 |
| Program Operations | 169,470 |
| Total Expenditures | 188,453 |
| Ending Fund Balance | 0 |
| Ending Cash on Hand | 0 |
| Ending Inventory | 0 |

# Delta Area Economic Opportunity Corporation 

Portageville, Missouri
Low Income Home Energy Assistance Program
Grant No. ERS11017003
Schedule of Revenue and Expenses
For the Program Period October 1, 2016 - September 30, 2017

|  | Budget <br> Amount |  |
| :--- | :---: | :---: |
| Revenue |  | Total <br> Grant |
| Grant Revenue - LIHEAP |  |  |
| $\quad$ Special Start-up | $\$$ | - |
| $\quad$ Current (initial + amendments) | $1,722,406.73$ | $1,687,295.04$ |
| $\quad$ Interest | - | - |
| $\quad$ Other- Previous Year Refunds | - | - |
| $\quad$ Other- CSBG Transfer |  | - |
| $\quad$ Total Revenue | $-1,722,406.73$ | $1,687,295.04$ |

Expenditures
Administrative/Program Services
Personnel

| $238,443.50$ | $204,843.16$ |
| ---: | ---: |
| $2,500.00$ | $2,758.84$ |
| $1,200.00$ | $1,375.28$ |
| $7,200.00$ | $8,047.02$ |
| $3,100.00$ | $2,201.92$ |
| $3,724.28$ | $4,588.39$ |
| $4,200.00$ | $5,247.99$ |
| $1,100.00$ | $1,327.26$ |
| $28,613.22$ | $24,581.18$ |
| $290,081.00$ | $254,971.04$ |

ECIP Direct Services
Winter
Summer
Total ECIP Direct Services

| $1,120,312.73$ | $1,120,311.00$ |
| ---: | ---: |
| $312,013.00$ | $312,013.00$ |
| $1,432,325.73$ | $1,432,324.00$ |

Outreach \& Education
Program Activities
Supplies
Total Outreach \& Education Total Expenditures

| - | - |
| ---: | ---: |
| - | - |
| $1,722,406.73$ | $1,687,295.04$ |

Revenue over (under) Expenditures
Ending Program Balance

|  | - | - |  |
| :--- | :--- | :--- | :--- |
| $\$$ | - | $\$$ | - |

DELTA AREA ECONOMIC OPPORTUNITY COPORATION Portageville，Missouri
Schedule of Expenditures of Federal Awards $\begin{array}{ccc} & \text { For the Year Ended December 31，} 2017 \\ \text { Pass－Through } \\ \text { Federal Grantor／Pass－Through } & \text { Identifying } \\ \text { Grantor／Program Title } & \text { Number }\end{array}$

| CFDA | Federal |
| :---: | :---: |
| $\#$ | Expenditures |


| $9,358,525.42$ |
| ---: |
| $6,659,684.31$ |
| $6,018,209.73$ |
| $1,623,382.45$ |
| $174,588.70$ |
|  |
| $211,745.66$ |
| $81,977.71$ |
| $2,091,694.52$ |
| $626,151.72$ |


| $626,151.72$ |
| :--- |
| $198,973.21$ |
| $825,124.93$ |


| $347,995.00$ |
| ---: |
| $130,523.34$ |
| $478,518.34$ |
| $610,852.54$ |


|  | $\begin{aligned} & N \\ & N \\ & \underset{\sim}{2} \\ & \underset{\sim}{2} \\ & 0 \\ & 0 \end{aligned}$ | $\checkmark$ |
| :---: | :---: | :---: |
|  |  | $\stackrel{\square}{0}$ |
|  |  | ${ }^{\circ}$ |
|  |  | $\cdots$ |
|  |  |  |
|  |  |  |
|  |  |  |

Federal Grantor／Pass－Through
Grantor／Program Title
$12 / 31 / 2017$
$8 / 31 / 2018$

$9 / 30 / 2017$
$9 / 30 / 2018$

$6 / 30 / 2017$
$6 / 30 / 2018$
$9 / 30 / 2017$
$9 / 30 / 2018$
$9 / 30 / 2017$
$9 / 30 / 2017$
$9 / 30 / 2018$
$12 / 31 / 2017$
$9 / 1 / 2018$

A396121026
DAEOC
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93.505

93.870
93.870
TOTAL 93.870

PG281300005
PG281800005
C315011001
C315011001
CS180224001 $9 \mathrm{~S}^{\wedge} \varepsilon 6$ TVLOL
$69 \mathrm{~s}^{\circ} \varepsilon 6$
$69 \mathrm{~s}^{\circ} \varepsilon 6$ 9
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ERS11017003
ERS11017003
G－17－LIHEAP－17－02
G－18－LIHEAP－18－02教
DELTA AREA ECONOMIC OPPORTUNITY COPORATION

## Schedule of Expenditures of Federal Awards <br> For the Year Ended December 31， 2017

| CFDA | Federal |
| :---: | :---: |
| $\#$ | Expenditures |


|  |
| :---: |


| 8ع＊8Eと＇6IZ |
| :---: |
| 8ع＊8Eと‘6IZ |
| とI•¢99＇80I |
| SでもL9「0IT |


| 3／31／2018 | N／A | 14.235 | 127，271．12 |
| :---: | :---: | :---: | :---: |
| 9／30／2017 | 17－703－S | 14.231 | 26，250．00 |
| 9／30／2018 | 2015－PF－11 | 14.218 | 442，025．75 |
| 9／30／2018 | 2011－PF－16 | 14.218 | 100，402．50 |
| 9／30／2018 | 2015－PF－12 | 14.218 | 667，434．60 |
|  |  | TOTAL 14.218 （M） | 1，209，862．85 |
| 3／31／2017 | ER197 SCB6－MO0080C7E061508 | 14.238 | 35，655．31 |
| 3／31／2018 | ER197 SCB7－MO0080L7E061609 | 14.238 | 100，088．00 |
|  |  | TOTAL 14.238 | 135，743．31 |
| － 40 － |  |  |  |

NOTE A -- BASIS OF PRESENTATION
The accompanying schedule of expenditures of federal awards includes the federal grant activity of Delta Area Economic Opportunity Corporation and is presented on the accrual basis of accounting. The information in this schedule is presented in accordance with the requirements of the Uniform Guidance. Therefore, some amounts presented in this may differ from amounts presented in, or used in the preparation of, the basic financial statements.
NOTE B --INDIRECT COST RATE
Delta Area Economic Opportunity
Delta Area Economic Opportunity Corporation did not elect to use the $10 \%$ de minimis cost rate, as it does not qualify.
(M) = Major Program

| CFDA | Federal |
| :---: | :---: |
| $\#$ | Expenditures |


| $3 / 31 / 2018$ | 2017-HERO-011 | 14.239 | $\$$ | $443,495.11$ |
| :--- | :--- | :--- | ---: | ---: |
|  |  |  |  |  |
|  |  |  |  |  |

# INDEPENDENT AUDITORS' REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING AND ON COMPLIANCE AND OTHER MATTERS BASED ON AN AUDIT OF FINANCIAL STATEMENTS PERFORMED IN ACCORDANCE WITH GOVERNMENT AUDITING STANDARDS 

Board of Directors<br>Delta Area Economic Opportunity Corporation<br>Portageville, Missouri

We have audited, in accordance with the auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in Government Auditing Standards issued by the Comptroller General of the United States, the consolidated financial statements of Delta Area Economic Opportunity Corporation (a nonprofit organization), which comprise the statement of financial position as of December 31, 2017, and the related statements of activities, functional expenses and cash flows for the year then ended, and the related notes to the consolidated financial statements, and have issued our report thereon dated August 17, 2018.

## Internal Control over Financial Reporting

In planning and performing our audit of the consolidated financial statements, we considered Delta Area Economic Opportunity Corporation's internal control over financial reporting (internal control) to determine the audit procedures that are appropriate in the circumstances for the purpose of expressing our opinion on the consolidated financial statements, but not for the purpose of expressing an opinion on the effectiveness of Delta Area Economic Opportunity Corporation's internal control. Accordingly, we do not express an opinion on the effectiveness of Delta Area Economic Opportunity Corporation's internal control.

A deficiency in internal control exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, misstatements on a timely basis. A material weakness is a deficiency, or a combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the Organization's consolidated financial statements will not be prevented, or detected and corrected on a timely basis. A significant deficiency is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or significant deficiencies. Given these limitations, during our audit we did not identify any deficiencies in internal control that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

## Compliance and Other Matters

As part of obtaining reasonable assurance about whether Delta Area Economic Opportunity Corporation's consolidated financial statements are free from material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under Government Auditing Standards.

## Purpose of this Report

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the Organization's internal control or on compliance. This report is an integral part of an audit performed in accordance with Government Auditing Standards in considering the Organization's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

JARRED, GILMORE \& PHILLIPS, PA
Certified Public Accountants

August 17, 2018
Chanute, Kansas

# INDEPENDENT AUDITORS' REPORT ON COMPLIANCE FOR EACH MAJOR PROGRAM AND ON INTERNAL CONTROL OVER COMPLIANCE REQUIRED BY THE UNIFORM GUIDANCE 

Board of Directors<br>Delta Area Economic Opportunity Corporation<br>Portageville, Missouri

## Report on Compliance for Each Major Federal Program

We have audited Delta Area Economic Opportunity Corporation's compliance with the types of compliance requirements described in the OMB Compliance Supplement that could have a direct and material effect on each of Delta Area Economic Opportunity Corporation's major federal programs for the year ended December 31, 2017. Delta Area Economic Opportunity Corporation's major federal programs are identified in the summary of auditors' results section of the accompanying schedule of findings and questioned costs.

## Management's Responsibility

Management is responsible for compliance with federal statutes, regulations, and the terms and conditions of its federal awards applicable to its federal programs.

## Auditors' Responsibility

Our responsibility is to express an opinion on compliance for each of Delta Area Economic Opportunity Corporation's major federal programs based on our audit of the types of compliance requirements referred to above. We conducted our audit of compliance in accordance with auditing standards generally accepted in the United States of America; the standards applicable to financial audits contained in Government Auditing Standards, issued by the Comptroller General of the United States; and the audit requirements of Title 2 U.S. Code of Federal Regulations Part 200, Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards (Uniform Guidance). Those standards and the Uniform Guidance require that we plan and perform the audit to obtain reasonable assurance about whether noncompliance with the types of compliance requirements referred to above that could have a direct and material effect on a major federal program occurred. An audit includes examining, on a test basis, evidence about Delta Area Economic Opportunity Corporation's compliance with those requirements and performing such other procedures, as we considered necessary in the circumstances.

We believe that our audit provides a reasonable basis for our opinion on compliance for each major federal program. However, our audit does not provide a legal determination of Delta Area Economic Opportunity Corporation's compliance.

## Opinion on Each Major Federal Program

In our opinion, Delta Area Economic Opportunity Corporation complied, in all material respects, with the types of compliance requirements referred to above that could have a direct and material effect on each of its major federal programs for the year ended December 31, 2017.

## Report on Internal Control Over Compliance

Management of Delta Area Economic Opportunity Corporation is responsible for establishing and maintaining effective internal control over compliance with the types of compliance requirements referred to above. In planning and performing our audit of compliance, we considered Delta Area Economic Opportunity Corporation's internal control over compliance with the types of requirements that could have a direct and material effect on each major federal program to determine the auditing procedures that are appropriate in the circumstances for the purpose of expressing an opinion on compliance for each major federal program and to test and report on internal control over compliance in accordance with the Uniform Guidance, but not for the purpose of expressing an opinion on the effectiveness of internal control over compliance. Accordingly, we do not express an opinion on the effectiveness of Delta Area Economic Opportunity Corporation's internal control over compliance.

A deficiency in internal control over compliance exists when the design or operation of a control over compliance does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, noncompliance with a type of compliance requirement of a federal program on a timely basis. A material weakness in internal control over compliance is a deficiency, or combination of deficiencies, in internal control over compliance, such that there is a reasonable possibility that material noncompliance with a type of compliance requirement of a federal program will not be prevented, or detected and corrected, on a timely basis. A significant deficiency in internal control over compliance is a deficiency, or a combination of deficiencies, in internal control over compliance with a type of compliance requirement of a federal program that is less severe than a material weakness in internal control over compliance, yet important enough to merit attention by those charged with governance.

Our consideration of internal control over compliance was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control over compliance that might be material weaknesses or significant deficiencies. We did not identify any deficiencies in internal control over compliance that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

## Purpose of this Report

The purpose of this report on internal control over compliance is solely to describe the scope of our testing of internal control over compliance and the results of that testing based on the requirements of the Uniform Guidance. Accordingly, this report is not suitable for any other purpose.


JARRED, GILMORE \& PHILLIPS, PA
Certified Public Accountants

August 17, 2018
Chanute, Kansas

# DELTA AREA ECONOMIC OPPORTUNITY CORPORATION 

Portageville, Missouri
Schedule of Findings and Questioned Costs
For the Year Ended December 31, 2017

## I. SUMMARY OF AUDITORS' RESULTS

## Financial Statements:

The auditors' report expresses an unmodified opinion on the consolidated financial statements of Delta Area Economic Opportunity Corporation.

Internal Control over Financial Reporting:

| Material weakness(es) identified? | Yes | X | No |
| :---: | :---: | :---: | :---: |
| Significant deficiency(ies) identified? | Yes | X | None |
| Noncompliance or other matters required to be reported under Government Auditing Standards | Yes | X | No |

## Federal Awards:

Internal control over major programs: Material weakness(es) identified? Significant deficiency(ies) identified?


The auditors' report on compliance for the major federal award programs for Delta Area Economic Opportunity Corporation expresses an unmodified opinion.

Any audit findings disclosed that are required to be reported in accordance with the Uniform Guidance? ___ Yes $\quad \mathrm{X}$ No

Identification of major programs:
Federal Single Audit:

| U.S. DEPARTMENT OF HEALTH AND HUMAN SERVICES |  |
| :--- | :--- |
| Head Start | CFDA 93.600 |
| Low-Income Home Energy Assistance Program | CFDA 93.568 |
| Community Services Block Grant | CFDA 93.569 |

U.S. DEPARTMENT OF HOUSING AND URBAN DEVELOPMENT

Community Development Block Grant
CFDA 14.218
U.S. DEPARTMENT OF AGRICULTURE

Child and Adult Care Food Program
CFDA 10.558
The threshold for distinguishing Types A and B programs was $\$ 750,000.00$
Auditee qualified as a low risk auditee? $\qquad$ No

## II. FINANCIAL STATEMENT FINDINGS

None

## III. FEDERAL AWARD FINDINGS AND QUESTIONED COSTS

None

# DELTA AREA ECONOMIC OPPORTUNITY CORPORATION 

Portageville, Missouri
Summary Schedule of Prior Audit Findings
For the Year Ended December 31, 2017

Period Year Ended/Findings:

None

